# **ANNUAL REPORT 2011**

YEAR ENDED MARCH 31, 2011



Toyo Suisan Kaisha, Ltd.

# Smiles for All.



The Maruchan logo reflects
the Toyo Suisan Group's goal of providing food

that brings a smile to your face,

and we have long worked to create delicious,

high-quality food products in this spirit.

Delicious food that naturally makes you smile, right on your table.

Safe and healthy products that stand the test of time, for everyone.

"Smiles for All."

Everything we do is to make you smile, and we intend to continue to honor

this commitment in the years to come.



#### **About the Maruchan logo**

Since its debut in 1962, the Maruchan logo has become widely recognized and loved as the symbol for Toyo Suisan's processed foods among every Japanese age group ranging from small children to the elderly. In 1972, Toyo Suisan established a local subsidiary in the United States and began manufacturing and selling products for North America. Accordingly, products featuring the Maruchan label are highly acclaimed for their flavor both domestically and overseas.

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Forward-looking Statements

In this annual report, statements other than historical facts are forward-looking statements that reflect our plans and expectations. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results and achievements to differ materially from those anticipated in these statements.

### TO OUR SHAREHOLDERS



I would like to begin by expressing my sincere appreciation for our shareholders' continued support. We are pleased to report the business results for Toyo Suisan Kaisha, Ltd., for fiscal 2011, ended March 31, 2011.

In a severe operating environment, the Toyo Suisan Group seeks to enhance its competitiveness for continued development and to carry out swift reforms. We will also strive to maintain the support and trust of our customers, improve corporate value, and boost shareholder value.

#### Operating results for the year ended March 2011

The Japanese economy in the consolidated fiscal year under review enjoyed a moderate recovery and saw higher corporate earnings as business conditions improved on increased exports and the positive effects of economic stimulus measures. However, the Great East Japan Earthquake has made conditions extremely challenging and will likely have a deep impact on the economy going forward. It is further feared that nationwide power shortages will put significant restrictions on economic activity.

Conditions in the food products industry continued to be extremely challenging. Prices for certain raw materials remained high, forcing cuts to manufacturing costs and spurring even greater competition among companies. In addition, consumer awareness of food safety issues increased still further and fulfilling social responsibilities such as strengthening quality management and addressing environmental issues became even more of an imperative for companies in the industry.

Amid such conditions, the Toyo Suisan Group, guided by our corporate slogan, "Smiles for All," engaged in business activities while recognizing our duty to contribute to society through foodstuffs and provide customers with safe and secure foods and services. Additionally, in order to successfully address intense sales competition, we continued to rebuild the Group's production and distribution systems, further reduced costs and promoted aggressive sales activities.

As a result, in the consolidated fiscal year under review, net sales decreased 3.0% compared to the previous fiscal year to ¥305,911 million, operating income declined 17.1% year on year to ¥25,811 million and ordinary income fell 16.5% year on year to ¥27,191 million. We also stated an extraordinary loss associated with the earthquake, and as a result net income declined 32.9% compared to the previous year to ¥12,415 million.

June 2011

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Tadasu Tsutsumi President

TOYO SUISAN KAISHA, LTD., AND ITS SUBSIDIARIES

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Consolidated Financial Highlights	Millions of yen		Thousands of U.S. dollars
Years ended March 31, 2010 and 2011	2010	2011	2011
For the year:			
Net sales ·····	¥ 315,337	¥ 305,911	\$ 3,679,026
Operating income ·····	31,121	25,811	310,415
Ordinary income ·····	32,545	27,191	327,011
Net income ·····	18,506	12,415	149,308
At year-end:			
Total assets ·····	¥ 229,242	¥ 232,532	\$ 2,796,536
Total net assets ·····	170,288	172,807	2,078,256
Per share of common stock:			
(in yen and U.S. dollars)			
Net income ····	¥ 181.3	¥ 121.5	\$ 1.46
Cash dividends ·····	40.0	40.0	0.48

Dollar amounts represent translations at the rate of ¥83.15 = US\$1, the rate prevailing on March 31, 2011.

### REVIEW OF OPERATIONS

### **Domestic Instant Noodles Segment**



Sales from domestic instant noodle operations increased owing to higher sales of core Japanese noodle products including Men-Zukuri (non-fried noodle products) and to actively launching new brands and new products made with innovative manufacturing techniques. For our mainstay Japanese noodle products, we conducted a 30th anniversary campaign and other activities for Midori-no Tanuki Tensoba (a series of buckwheat noodles with tempura). In February, we actively promoted sales of Mukashi Nagara-no Sauce Yakisoba (old-fashioned fried yakisoba noodles with sauce), which features glossy, chewy noodles made with a new manufacturing method

new brand Shiki-monogatari (The Tale of the Four Seasons; seasonal cup-style noodle products) launched in March of last year and the Gotsumori series of extra large cup-style noodle products contributed to sales, and the overall cup-style noodle segment performed substantially better than the previous year. In packaged noodle products, core products like Mukashi Nagarano Chuka Soba (old-fashioned Chinese-style noodles) put up a solid performance, but due in part to the hot summer weather, the packaged noodle segment fell short of last year's result. As a result of these development, overall sales in this segment increased 4.9% compared to the previous year to ¥101,755 million. Segment income fell 5.7% year on year to ¥11,640 million due to higher sales promotion expenditures and increased depreciation on the Kanto Plant.

# Frozen and Refrigerated Foods Segment



O SALES 63,378

that vastly improves noodle quality. In addition, the

million yen

In frozen and refrigerated food products, the fresh noodle market continues to contract and conditions remain quite challenging. Seeking to raise product value we ran consumer campaigns and conducted product development aimed at creating new culinary possibilities. However, our core products, three-pack yakisoba noodles and three-pack fresh ramen noodles encountered heated price competition with

competitor products, causing sales to fall short of the previous year. In frozen food products, commercial frozen food products and frozen vegetables put up a solid performance, but it was not enough to offset decreased sales of frozen noodle products. As a result, sales in this segment decreased by 2.9% compared to the previous year to ¥63,378 million. Segment income increased by 2.9% year on year to ¥4,287 million thanks to a strong performance from cold ramen products because of record summer heat as well as increased sales of noodles with dipping sauce.

### **Processed Foods Segment**



million yen

In processed food products, the rice business saw sales decline due to manufacturing plants being damaged in the earthquake, but for minced fish-based hams and sausages we worked to ensure products were sold at appropriate prices in response to rapidly rising ingredient prices. As a result, sales declined 5.3% compared to the previous year to ¥18,333 million, and segment income fell 14.7% year on year to ¥543 million.

# Overseas Instant Noodles Segment



• SALES 50,191

million yen

In overseas instant noodles, we achieved sales volumes on par with the previous year as a result of aggressively conducting sales promotions starting in July. However, due to sales promotion measures and the strength of the yen, sales fell 15.3% compared to the previous year to ¥50,191 million. Segment income declined by 38.6% year on year to ¥7,447 million due to cost increases for sales promotions, higher costs for main ingredients caused by increases in commodity prices worldwide, and higher distribution costs, as well as to the impact of the strong yen.

### Seafood Segment



# • SALES **33,355** million yen

In the Seafood Segment, global market conditions made a remarkable recovery, and demand rose overseas, especially in Europe, North America, Russia and China, forcing Japanese trading companies and seafood product manufacturers to import and sell raw materials at high market prices. At the same time, the domestic Japanese market continued to be marked by low prices

and heighted sales competition, making it a very challenging year. Operating in these conditions, we actively worked to promote sales, primarily of salmon, trout, roe, tuna, minced fish and other core products, to both existing customers and new customers. As a result, sales dipped 0.1% compared to the previous year to ¥33,355 million. Segment income increased 81.6% year on year to ¥707 million thanks in part to developing new salmon, trout, roe and southern fish products.

### Cold-Storage Segment



• SALES 12,842 million yen

The Cold-Storage Segment saw a decline in handling volume nationwide due to shippers reducing inventory on the impact of stagnant consumer spending caused by the slumping economy. Handling of ice cream products was brisk due to the hot summer weather, so

outbound volume trended at a high level, causing storage revenues to decline. Aggressive sales activities, however, increased inbound volume, so warehousing revenue was steady and underpinned income. As a result, sales edged down 0.8% compared to the previous year to ¥12,842 million, and segment income declined 37.6% year on year to ¥550 million.

### Other Business Segment

• SALES **26,054** million yen

The Other Business Segment consists primarily of packed lunch/deli food business and real estate leasing operations. Sales from this segment fell 7.4% compared to the previous year to ¥26,054 million, but segment income increased by 12.2% year on year to ¥635 million.

### A Note on Segment Classifications and Measurement Methods

The Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Statement No.17, March 27, 2009) and Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Guidance No.20, March 21, 2008) have been applied beginning in the consolidated fiscal year under review.

# Net Sales by Segment TOTAL 305,911 million yen Domestic Instant Noodles Segment 33.26 % 101.755 million yen 2. Frozen and Refrigerated Foods Segment 20.72 % 63,378 million yen 5.99 % 18,333 million yen 3. Processed Foods Segment 16.41% 50,191 million yen 4. Overseas Instant Noodles Segment 10.90 % 33,355 million yen 5. Seafood Segment 4.20 % 12.842 million yen 6. Cold-Storage Segment 8.52% 26.054 million ven 7. Other Business Segment

#### FEATURE



# **50th year in the Instant Noodle Business**

In 1961 weak winter demand for minced fished-based hams and sausages was cause for concern within the company, because the products were crucial to profits at the time. Demand for ramen on the other hand was high during the winter and ramen could be produced applying the same technologies used for ham and sausage products, so Toyo Suisan made the decision to enter the instant noodle business. The following looks back on the 50-year history of that business.



Toyo Suisan's first instant noodle product (1961): Marutojirushi Ramen Ajitsuke

# 1960's

### Steady String of Hit Products Win Customer Loyalty

The very first Maruchan branded product, *Hi Ramen*<sup>1</sup>, was a major hit in 1962, and got the instant noodle business off to a good start. A series of new packaged noodle products were to follow. *Tanuki Soba*<sup>2</sup>, the original predecessor of *Midori-no Tanuki*, was launched in 1963 and triggered a new Japanese-style noodle trend. *Hiyashi Ramen*<sup>3</sup>, well-known even today, was first sold in 1966 and *Shio Ramen* was introduced in 1969. Production sites were expanded during this period to keep up with demand.







# 1970's

#### **Huge Hits Propel the Maruchan Brand**

Development continued on instant cup-style noodle products, starting with *Hot Ramen*<sup>4</sup> in 1974. *Kitsune Udon*<sup>5</sup> was an industry pioneer and a major hit alongside *Tempura Soba* in 1975. It was a forerunner to later products *Akai Kitsune* and *Midori-no Tanuki*. Put on the market in 1978, *Akai Kitsune*<sup>6</sup> attracted a great deal of attention with its television commercial starring Tetsuya Takeda, a famous Japanese actor. It became the flagship product of the Maruchan brand.





# 1980's

### Standards Still Loved Today Make Their Debut

In 1980, two years after the launch of *Akai Kitsune, Midori-no Tanuki* <sup>7</sup> made its debut. It had a strong presence at stores thanks to impressionable packaging that featured the color red and a complementary green. During this decade we put out cup-style noodle products in various sizes to accommodate various appetites and situations, including the mini-size *Mame Cup Series* <sup>8</sup> in 1985 and large-size *Dekamaru* <sup>9</sup> in 1989.







# 1990's

#### Lineup of Non-Fried Noodles Wins Over New Fans

Highly popular non-fried noodle products got their start in the 1990's, including *Men-Zukuri* in 1992 and *Mukashi Nagara-no Chuka Soba''* in 1997. Offering a different texture than fried noodles, they won over new fans and grew into one of the major pillars of our instant noodle business. Sleeper hit *Wonton Shoyu-aji* <sup>12</sup> was also launched during this period, in 1993.







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# 2000's

#### New Ideas in Product Development for Greater Customer Satisfaction

The flavor of *Akai Kitsune* sold in western and eastern Japan has differed from the start, but in order to more precisely accommodate local preferences, we began selling new versions for the Kansai region in 2001 and Hokkaido in 2005. We also developed products based on innovate ideas, including *Majimori* <sup>13</sup> in 2007, which provides convenience in large servings, and *Shiki-monogatari* <sup>14</sup> in 2010, a series of cup-style noodle products that represent Japan's four seasons.







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### CORPORATE GOVERNANCE

#### **Toyo Suisan's Basic Stance Concerning Corporate Governance**

Toyo Suisan is highly cognizant of the impact that accurate and rapid decision-making will have on the future growth potential of the Company. Subsequently, management believes that there is a need for clarifying the responsibilities of directors as well as the lines of accountability within each business. In the future, Toyo Suisan plans to develop a more transparent and fluid form of corporate governance to address this need.

#### **Gains in Implementing Corporate Governance**

Toyo Suisan employs the auditor system. The managerial decisionmaking body is the Board of Directors, which comprises 18 members, who are all directors from within the Company. There are also four Corporate Auditors, two of whom are selected from outside the Company, who provide advice and counsel to the Board of Directors.

### **BOARD OF DIRECTORS AND CORPORATE AUDITORS**

As of June 28, 2011

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PIE	-51	u	e	

Tadasu Tsutsumi

#### **Senior Executive Managing Director**

Mutsuhiko Oda

### **Senior Managing Director**

Kazuo Obata

#### **Executive Directors**

Senichi Teshima Hiroji Yoshino

Eiji Kondo

#### **Directors**

Hiroshi Yamauchi

Hiroyuki Minami

Kenji Sugawara

Atsumi Shimoi

Masaharu Oikawa

Tadashi Fujiya

Tsutomu Yoshimura

Masanari Imamura

Kazuo Yamamoto

Hisao Ichishima

Osamu lizuka

Noritaka Sumimoto

#### **Corporate Auditors**

Toru Yamashita

Moriyuki Minami

Akira Takara

Isamu Mori

# **CONSOLIDATED BALANCE SHEETS**

AS OF MARCH 31, 2010 AND 2011

			Thousands of
	Millions of yen	2011	U.S. dollars(Note1)
	2010	2011	201
Current assets:			
Cash on hand and at banks (Notes 4 and 5)	¥ 31,134	¥ 34,649	\$ 416,70
Notes and accounts receivable-	22.224	00 704	400 44
Trade (Note 5)	38,994	39,784	478,46
Unconsolidated subsidiaries and affiliates	153	169	2,03
Other	1,290	1,436	17,27
Less: Allowance for doubtful accounts	(544)	(524)	(6,30
	39,893	40,865	491,46
Securities (Notes 5 and 6)	16,000	23,000	276,60
nventories (Note 14)	17,260	16,169	194,4
Deferred tax assets (Note 15)	1,651	1,926	23,10
Other current assets	2,671	2,115	25,43
Total current assets	108,609	118,724	1,427,82
Property, plant and equipment (Notes 8,9,13 and 14):			
Buildings and structures	109,772	105,285	1,266,20
Machinery and equipment	86,012	86,033	1,034,6
	195,784	191,318	2,300,8
Less: Accumulated depreciation	(125,645)	(124,797)	(1,500,8
	70,139	66,521	800,0
Land	30,409	28,646	344,5
Construction in progress	1,162	332	3,99
Total property, plant and equipment	101,710	95,499	1,148,5
Intangible assets	2,169	1,728	20,7
Investments and other genetar			
Investments and other assets:  Investments in unconsolidated subsidiaries and affiliates (Note 5)	3,514	4,217	50,7
Investments in securities (Notes 5 and 6)	11,176	9,944	119,59
Deferred tax assets (Note 15)	1,232	1,523	119,5
Other (Note 5)	833	899	10,8
Less: Allowance for doubtful accounts	-	(1)	('
Total investments and other assets	16,755	16,582	199,4
	.0,.00	,	
	¥229,243	¥232,533	

The accompanying notes are an integral part of these consolidated financial statements.

# **CONSOLIDATED BALANCE SHEETS**

LIABILITIES AND NET ASSETS			
	Millions of yen		Thousands of U.S. dollars(Note1)
	2010	2011	201
Current liabilities:			
Short-term loans (Notes 5 and 9)	¥ 1,714	¥ 1,946	\$ 23,40
Current portion of long-term debt (Notes 5 and 9)	52	52	62
Notes and accounts payable-			
Trade (Note 5)	18,563	18,741	225,38
Unconsolidated subsidiaries and affiliates	135	163	1,96
Other	994	897	10,78
	19,692	19,801	238,13
Deferred tax liabilities (Note 15)	7	1	1
ncome taxes payable	3,180	2,747	33,03
Accrued expenses	16,451	15,848	190,59
Other current liabilities	844	1,601	19,25
Total current liabilities	41,940	41,996	505,00
Long-term liabilities:			
Long-term debt (Notes 5 and 9)	64	12	14
Deferred tax liabilities (Note 15)	1,233	890	10,7
Reserve for retirement benefits	1,200	070	10,7
— for employees (Note 10)	14,240	15,051	181,0
— for officers	112	119	1,4
Negative goodwill (Note 11)	676	526	-
	0/0		6,3
Asset Retirement Obligations Other	-	308	3,70
Total Long-term liabilities	690	823	9,89
Total liabilities	17,015 58,955	17,729 59,725	213,2° 718,28
Contingent limbilities (Note 20)	20,100	01,120	
Contingent liabilities (Note 20)			
Net assets (Note 16):			
Shareholders' equity:			
Common stock-			
Authorized: 427,000,000 shares in 2010 and 2011	10.0/0		
Issued: 110,881,044 shares in 2010 and 2011	18,969	18,969	228,1
Capital surplus	22,517	22,517	270,8
Retained earnings	136,950	144,769	1,741,0
Treasury stock at cost			
Held by the Company:			
8,649,249 shares in 2010, 8,662,297 shares in 2011			
Owned by consolidated subsidiaries and affiliates:			
46,886 shares in 2010 and 2011	(8,086)	(8,111)	
Total shareholders' equity	170,350	178,144	2,142,4
Accumulated other comprehensive income:			
Net unrealized gain (loss) on investment in securities, net of taxes (Note 6)	364	(433)	(5,20
Net unrealized gain on hedging derivatives, net of taxes (Note 7)	198	169	2,0
Adjustment on foreign currency translation	(9,903)	(14,755)	
Total accumulated other comprehensive income	(9,341)	(15,019)	
Minority interests in consolidated subsidiaries	9,279	9,683	116,4
Total net assets	170,288	172,808	2,078,26
Total liabilities and net assets	¥229,243	¥ 232,533	

### **CONSOLIDATED STATEMENTS OF INCOME**

FOR THE YEARS ENDED MARCH 31, 2010 AND 2011

	Millions of yen		Thousands of U.S. dollars (Note1)
	2010	2011	201
Net sales (Note 22)	¥ 315,338	¥ 305,912	\$ 3,679,03
Cost of sales (Note 12)	195,468	191,118	2,298,47
Gross profit	119,870	114,794	1,380,56
Selling, general and administrative expenses (Note 12)	88,748	88,983	1,070,15
Operating income (Note 22)	31,122	25,811	310,41
Non-operating income (expenses):			
Interest and dividends income	584	425	5,11
Interest expense	(28)	(21)	(25
Exchange loss	(19)	(50)	(60
Loss on sales or disposal of property, plant and equipment, net	(1,424)	(317)	(3,81
Write-down of investments in securities	(126)	(24)	(28
Impairment loss on fixed assets (Notes 13 and 22)	(320)	(1,841)	(22,14
Loss on disaster (Note 14)	_	(3,307)	(39,77
Subsidy received	126	169	2,03
Other, net	888	883	10,62
Income before income taxes and minority interests	30,803	21,728	261,31
Income taxes (Note 15):			
Current	11,586	9,147	110,00
Deferred	(85)	(484)	(5,82
	11,501	8,663	104,18
Income before minority interests	19,302	13,065	157,12
Minority interests in subsidiaries	(796)	649	7,80
Net income	¥18,506	¥ 12,416	\$149,32
	Yen		U.S. dollars (Note1)
Amounts per share of common stock (Note 18):			
Net income	¥ 181.3	¥ 121.5	\$ 1.4
Cash dividends applicable to the year	40.0	40.0	0.4

The accompanying notes are an integral part of these consolidated financial statements.

TOYO SUISAN KAISHA, LTD., AND ITS SUBSIDIARIES

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED MARCH 31, 2011

	Millions of yen	Thousands of U.S. dollars (Notel)
	2011	2011
Income before minority interests	¥ 13,065	\$ 157,126
Other comprehensive income (Note 21):		
Net unrealized loss on investment in securities, net of taxes	(783)	(9,417)
Net unrealized loss on hedging derivatives, net of taxes	(29)	(349)
Adjustment on foreign currency translation	(4,852)	(58,352)
Share of other comprehensive income of the affiliate accounted for using equity method	(23)	(277)
Total other comprehensive income	(5,687)	(68,395)
Comprehensive income (Note 21)	¥ 7,378	\$ 88,731
Total comprehensive income attributable to (Note 21):		
Owners of parent	¥ 6,738	\$ 81,034
Minority shareholders	640	7,697

## **CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS**

FOR THE YEARS ENDED MARCH 31, 2010 AND 2011

	Millions of yen										
	Shareholders' equity Accumulated other comprehensive income										
	Common stock	Capital surplus	Retained earnings	Treasury stock at cost	Total shareholders' equity	Net unrealized gain (loss) on investment in securities, net of taxes	Net unrealized gain (loss) on hedging derivatives, net of taxes	Adjustment on foreign currency translation	Total accumulated other comprehensive income	Minority interests in consolidated subsidiaries	Total net assets
Balance at March 31, 2009	¥ 18,969	¥ 21,413	¥ 121,502	¥ (7,157)	¥ 154,727	¥ (260)	¥ 0	¥ (7,437)	¥ (7,697)	¥ 11,658	¥ 158,688
Net income	-	-	18,506	-	18,506	-	-	-	-	-	18,506
Cash dividends paid	-	-	(3,058)	-	(3,058)	_	-	-	-	-	(3,058)
Acquisition of treasury stock	-	-	-	(2,021)	(2,021)	-	-	-	-	-	(2,021)
Share exchange	-	1,104	-	1,092	2,196	-	-	-	-	-	2,196
Net changes in items except shareholders' equity	-	-	-	-	-	624	198	(2,466)	(1,644)	(2,379)	(4,023)
Balance at March 31, 2010	¥ 18,969	¥ 22,517	¥ 136,950	¥ (8,086)	¥ 170,350	¥ 364	¥ 198	¥ (9,903)	¥ (9,341)	¥ 9,279	¥ 170,288
Net income	-	-	12,416	-	12,416	-	-	-	-	-	12,416
Cash dividends paid	-	-	(4,597)	-	(4,597)	_	-	-	-	-	(4,597)
Acquisition of treasury stock	-	-	-	(25)	(25)	-	-	-	-	-	(25)
Net changes in items except shareholders' equity	-	-	-	-	-	(797)	(29)	(4,852)	(5,678)	404	(5,274)
Balance at March 31, 2011	¥ 18,969	¥ 22,517	¥ 144,769	¥ (8,111)	¥ 178,144	¥ (433)	¥ 169	¥ (14,755)	¥ (15,019)	¥ 9,683	¥ 172,808

	Thousands of U.	S. dollars (Note	1)								
	Shareholders' ed	quity				Accumulated of	ther compreher	sive income			
	Common stock	Capital surplus	Retained earnings	Treasury stock at cost	Total shareholders' equity	Net unrealized gain (loss) on investment in securities, net of taxes	Net unrealized gain (loss) on hedging derivatives, net of taxes	Adjustment on foreign currency translation	Total accumulated other comprehensive income	Minority interests in consolidated subsidiaries	Total net assets
Balance at March 31, 2010	\$ 228,130	\$ 270,800	\$ 1,647,023	\$ (97,246)	\$ 2,048,707	\$ 4,378	\$ 2,381	\$ (119,098)	\$ (112,339)	\$ 111,594	\$ 2,047,962
Net income	-	-	149,321	-	149,321	-	-	-	-	-	149,321
Cash dividends paid	-	-	(55,286)	-	(55,286)	_	-	-	-	-	(55,286)
Acquisition of treasury stock	-	-	-	(301)	(301)	_	-	-	-	-	(301)
Net changes in items except shareholders' equity	-	-	-	-	-	(9,585)	(349)	(58,352)	(68,286)	4,858	(63,428)
Balance at March 31, 2011	\$ 228,130	\$ 270,800	\$ 1,741,058	\$ (97,547)	\$ 2,142,441	\$ (5,207)	\$ 2,032	\$ (177,450)	\$ (180,625)	\$ 116,452	\$ 2,078,268

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

FOR THE YEARS ENDED MARCH 31, 2010 AND 2011

			Thousands of
	Millions of yen		U.S. dollars (Note1)
	2010	2011	2011
Cash flows from operating activities:			
Income before income taxes and minority interests	¥30,803	¥21,728	\$261,311
Depreciation and amortization	8,958	10,634	127,889
Loss on adjustment for changes of accounting standard for asset retirement obligation		254	3,055
Impairment loss on fixed assets	320	1,841	22,141
Loss on disaster	_	3,307	39,771
Amortization of goodwill	51	51	613
Amortization of negative goodwill	(77)	(150)	(1,804
Equity in gain under the equity method	(185)	(67)	(806
Write-down of investments in securities	126	24	289
Increase in reserve for retirement benefits	622	818	9,838
Decrease in allowance for bonus to officers	(75)	(72)	(866
Decrease in allowance for doubtful accounts	(13)	(18)	(216
Interest and dividends income	(584)	(425)	(5,111
Interest expenses	28	21	253
Currency exchange loss	19	50	601
Loss on sales or disposal of property, plant and equipment, net	1,424	317	3,812
Decrease (Increase) in notes and accounts receivable, trade	83	(1,029)	(12,375
Decrease (Increase) in inventories	2,540	(291)	(3,500
Increase (Decrease) in notes and accounts payable, trade	(1,629)	363	4,366
Increase (Decrease) in accrued expenses	636	(1,292)	(15,538
Other, net	(909)	1,239	14,900
Sub total	42,138	37,303	448,623
Interest and dividends income received	597	424	5,099
Interest expenses paid	(28)	(22)	(265
Payments for loss on disaster	_	(4)	(48
Income taxes paid	(13,452)	(9,581)	(115,225
Net cash provided by operating activities	29,255	28,120	338,184
Sach flows from invocting activities:			
Cash flows from investing activities:  Payment for time deposits	(514)	(1,831)	(22,020
Proceeds from maturities of time deposits	388	709	8,527
Payment for purchase of property, plant and equipment	(24,550)	(8,103)	(97,450
Proceeds from sales of property, plant and equipment	438	202	2,429
Payment for purchase of intangible assets	(1,096)	(409)	(4,919
Proceeds from sales of intangible assets	(1,070)	46	553
Purchase of investments in securities	(69)	(711)	(8,551
Proceeds from sales of investments in securities	15	27	325
Payment for loans receivable	(1,823)	(1,961)	(23,584
Collection of loans receivable	1,938	1,742	20,950
Other, net	0	21	252
Net cash used in investing activities	(25,273)	(10,268)	(123,488
-	,		
Cash flows from financing activities:			
Proceeds from short-term loans	3,078	1,944	23,379
Repayment of short-term loans	(3,403)	(3,138)	(37,739
Repayment of long-term debt	(82)	(52)	(625
Purchase of treasury stock	(2,021)	(25)	(301
Cash dividends paid	(3,058)	(4,597)	(55,286
Other, net	(238)	(320)	(3,848
Net cash used in financing activities	(5,724)	(6,188)	(74,420
iffect of exchange rate changes on cash and cash equivalents	(1,251)	(2,256)	(27,131
Net increase (decrease) in cash and cash equivalents	(2,993)	9,408	113,145
Cash and cash equivalents at beginning of year	49,538	46,545	559,771
Cash and cash equivalents at end of year (Note 4)	¥46,545	¥55,953	\$672,916

The accompanying notes are an integral part of these consolidated financial statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Basis of presenting the consolidated financial statements:**

The accompanying consolidated financial statements of Toyo Suisan Kaisha, Ltd. ("the Company") and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Japanese Financial Instruments and Exchange Act. Certain supplementary information included in the statutory Japanese language consolidated financial statements is not presented in the accompanying consolidated financial statements.

The translation of the Japanese yen amounts into U.S. dollar is included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2011, which was ¥83.15 to U.S. \$1. The convenience translation should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollar at this or any other rate of exchange.

### **Summary of significant accounting policies:**

#### (1) Scope of consolidation —

The Company has 30 and 29 subsidiaries as of March 31, 2010 and 2011, respectively. The accompanying consolidated financial statements include the accounts of the Company and its 20 and 19 subsidiaries as of March 31, 2010 and 2011, respectively. The subsidiaries that are significant and substantially controlled by the parent company are consolidated.

Consolidated subsidiaries as of March 31, 2010 and 2011 are listed as follows:

	Fauity own	ership percentage
Name of puboidiary		
Name of subsidiary	2010	2011
Hachinohe Toyo Co., Ltd.	100.0%	100.0%
Kofu Toyo Co., Ltd.	100.0	100.0
Fukushima Foods Co., Ltd.	100.0	100.0
Toyo Reito Kaisha, Ltd.	100.0	100.0
Sanriku Toyo Kaisha, Ltd.	100.0	100.0
Shuetsu Co., Ltd.	100.0	100.0
Shinto Corporation	100.0	100.0
Tobu Boeki K.K. (*1)	100.0	-
Imari Toyo Co., Ltd.	100.0	100.0
Fresh Diner Corporation	100.0	100.0
Tokyo Commercial Co., Ltd	100.0	100.0
Choshi Toyo Kaisha, Ltd.	100.0	100.0
Yutaka Foods Corporation	40.3	40.3
Ishikari Toyo Kaisha, Ltd.	100.0	100.0
Mitsuwa Daily Co., Ltd	100.0	100.0
Maruchan, Inc. (*2)	100.0	100.0
Maruchan Virginia, Inc. (*2)	100.0	100.0
Maruchan de Mexico, S.A. de C.V. (*3)	100.0	100.0
Sanmaru de Mexico, S.A.de C.V. (*3)	100.0	100.0
Pac-Maru, Inc. (*2)	100.0	100.0

<sup>(\*1)</sup>Tobu Boeki K.K. was excluded from the scope of consolidation since it was dissolved on September 30, 2010 and the liquidation procedures were completed on December 27, 2010.

The remaining 10 unconsolidated subsidiaries, whose combined assets. net sales, net income and retained earnings in the aggregate are not significant compared to those of the consolidated financial statements of the Company and its consolidated subsidiaries, therefore, have not been consolidated with the Company as of March 31, 2010 and 2011.

Main unconsolidated subsidiaries as of March 31, 2010 and 2011 are listed as follows:

Yaizu Shinto Co., Ltd. Suruga Toyo Kaisha, Ltd.

#### (2) Accounting for investments in unconsolidated subsidiaries and affiliates —

The Company has 3 and 4 affiliates as of March 31, 2010 and 2011, respectively.

The affiliate to which the equity method has been applied for the fiscal years ended March 31, 2010 and 2011 is listed as follows:

Name of affiliate	Equity ownership percentage
Semba Tohka Industries Co., Ltd.	26.4%

The investments in the 10 unconsolidated subsidiaries as of March 31, 2010 and 2011, and 2 affiliates (Irago Institute Co., Ltd. and Higashimaru International Corporation) and 3 affiliates (Irago Institute Co., Ltd., Higashimaru International Corporation and Shimaya Co., Ltd.) as of March 31, 2010 and 2011 respectively are carried at cost since applying the equity method of accounting to these companies would not have had any material effect on net income and retained earnings of the consolidated financial statements of the Company and its consolidated subsidiaries.

#### (3) Consolidation principles —

The closing dates of all consolidated subsidiaries and the affiliate to which the equity method has been applied are March 31, which is in agreement with the fiscal year end of the Company.

All significant intercompany transactions and account balances are eliminated in consolidation.

Unrealized intercompany profits are entirely eliminated, and the portion thereof attributable to minority interests is charged to minority interests.

Any differences excluding negative goodwill arising after the adoption of the "Accounting standard for Business Combinations" (Accounting Standard Board of Japan ("ASBJ") Statement No. 21, issued on December 26, 2008), which may arise on the acquisition date in elimination of cost of an investment in a subsidiary and the amount of underlying equity in net assets of the subsidiary, and in the application of the equity method, are deferred and amortized on a straight-line basis over a period of five years from the date of acquisition.

#### (4) Foreign currency translation —

Foreign currency monetary assets and liabilities are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. Resulting gains and losses are included in net profit or loss for the period.

In addition, the assets and liabilities of foreign subsidiaries are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. The shareholders' equity except for net income of the current year is translated into Japanese yen at the historical rates. Profit

<sup>2)</sup>Incorporated in the U.S.A.

<sup>(\*3)</sup> Incorporated in United Mexican States

and loss accounts for the year are translated into Japanese yen using the exchange rates prevailing at the balance sheet date. Differences in yen amounts arising from the use of different rates are presented as adjustment on foreign currency translation in the net assets.

#### (5) Cash and cash equivalents —

Cash and cash equivalents in consolidated statements of cash flows consist of cash on hand and at banks able to be withdrawn on demand and short-term investments with an original maturity of three months or less and, which hold a minor risk of fluctuations in value.

#### (6) Securities —

Available-for-sale securities with fair market value are stated at fair market value. Available-for-sale securities without fair market value are mainly stated at moving-average cost.

#### (7) Derivative financial instruments —

Gains or losses arising from changes in the fair value of those derivatives designated as 'hedging instruments' are deferred in the net assets section, and charged to income when the gains and losses on the hedged items or transactions are recognized.

The Company and its consolidated subsidiaries hold derivative financial instruments in the form of foreign exchange forward contracts, currency and interest rate swap transactions and commodity futures contracts to hedge against fluctuations in foreign currency exchange rates, interest rates and commodity prices. The Company and its consolidated subsidiaries do not hold or issue derivatives for trading purposes and it is the Company's policy to use derivatives only for the purpose of mitigating market risk and financing costs in accordance with internal criteria.

The Company and its consolidated subsidiaries do not anticipate any losses resulting from default by the counter-parties, as these are limited to major domestic financial institutions with sound operational foundations.

In line with internal risk management policies, for receivables and payables denominated in foreign currencies, the Company and its consolidated subsidiaries enter into forward exchange contracts denominated in the same currency, in the same amount and executed on the same execution day. In addition, overseas consolidated subsidiaries use commodity futures contracts for the purpose of mitigating the market fluctuation risk of commodities. Accordingly, the hedging relationships between the derivative financial instrument and the hedged item are highly effective in offsetting changes in currency exchange rates and commodity prices.

#### (8) Accrued officers' bonuses —

The Company and consolidated domestic subsidiaries recognize officers' bonuses as expenses when incurred.

#### (9) Allowance for doubtful accounts —

The allowance for doubtful accounts is mainly calculated based on the aggregate amount of estimated credit losses on doubtful receivables, plus an amount for receivables other than doubtful receivables calculated using a historical write-off ratio during certain prior periods.

#### (10) Inventories —

Inventories are stated at the lower of principally the monthly moving-average cost or the net realizable value.

#### (11) Property, plant and equipment —

Depreciation of property, plant and equipment is computed mainly by the declining-balance method at rates based on the estimated useful lives of assets. Buildings excluding leasehold improvement and auxiliary facilities attached to buildings acquired on and after April 1, 1998 are depreciated using the straight-line method.

The ranges of useful lives are summarized as follows:

Machinery and equipment	4-12 years
Buildings and structures	15-50 years

The costs of property, plant and equipment retired or otherwise disposed of and accumulated depreciation in respect thereof are eliminated from the related accounts, and the resulting gain or loss is reflected in income

Normal repairs and maintenance, including minor renewals and improvements, are charged to income as incurred.

#### (12) Intangible assets —

Amortization of intangible assets are mainly computed by the straight-line method based on the estimated useful lives of the assets. Software for internal use is amortized over its expected useful life (5 years) by the straight-line method.

#### (13) Accounting for leases —

Leased property under finance lease arrangements which do not transfer ownership of the leased property to the lessee is capitalized to recognize leased assets and lease obligations in the balance sheets and depreciated over the lease term of the respective assets.

Finance leases which commenced prior to April 1, 2008 and do not transfer ownership of the leased property are accounted for as operating leases, with disclosure of certain "as if capitalized" information as permitted under the accounting standard.

#### (14) Reserve for retirement benefits and pension plan —

#### (a) Retirement benefits for employees

The employees of the Company and its domestic consolidated subsidiaries are generally covered by the retirement benefit plans under which the retiring employees are entitled to pension or lump-sum payments determined by reference to the current rates of salary, length of service and conditions under which the terminations occur.

The balance of the reserve for retirement benefits for employees in the accompanying consolidated balance sheets represents the estimated present value of projected benefit obligations in excess of the fair value of the plan assets. The prior service costs are amortized mainly over ten years, which is within the average remaining service period, using the straight-line method from

the time when the difference was generated. The unrecognized actuarial differences are amortized using the straight-line method mainly over ten years from the next year in which they arise.

Effective from the fiscal year ended March 31, 2010, the Company and consolidated domestic subsidiaries adopted the "Partial Amendments to Accounting Standard for Retirement Benefits (Part 3)" (ASBJ Statement No. 19 issued on July 31, 2008). The new accounting standard requires domestic companies to use the rate of return on long-term government or gilt-edged bonds as of the end of the fiscal year for calculating the projected benefit obligation of a defined-benefit plan. Previously, domestic companies were allowed to use a discount rate determined by taking into consideration fluctuations in the yield of long-term government or gilt-edged bonds over a certain period. This change had no material impact on the consolidated financial statement for the fiscal year ended March 31, 2010.

#### (b) Retirement benefits for officers —

The Company's major domestic consolidated subsidiaries accrue the liabilities for retirement benefits to officers based on an amount equivalent to 100% of such benefits the subsidiaries would be required to pay if all eligible officers retired at the yearend date. The payments of retirement benefits to officers are subject to approval shareholders' meetings.

#### (15) Net income and cash dividends per share of common stock —

Net income per share of common stock is based upon the weighted average number of shares of common stock outstanding during each year. Cash dividends per share represent dividends declared as applicable to the respective period.

#### (16) Accounting for consumption tax —

Consumption tax is levied at the flat rate of 5% on all domestic consumption of goods and services (with certain exemptions). The consumption tax withheld or paid by the Company and its domestic subsidiaries on its sales and purchases is not included in the amounts of the respective accounts in the consolidated statements of income, but is recorded as an asset or a liability as the case may be, and the net balance is included in other current liabilities on the consolidated balance sheets.

#### (17) Reclassification and restatement —

Certain reclassifications have been made in the consolidated financial statements as of March 31, 2010 to conform to the presentation in those as of March 31, 2011. Such reclassifications had no effect on consolidated net income or net assets.

# Changes in accounting policies

#### (1) Application of accounting standard for business combinations and others -

Effective from the fiscal year ended March 31, 2011, the Company and its consolidated subsidiaries adopted the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, issued on

December 26, 2008), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, issued on December 26, 2008), the "Partial Amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No. 23, issued on December 26, 2008), the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, issued on December 26, 2008), the "Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No. 16, issued on December 26, 2008), and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, issued on December 26, 2008).

#### (2) New accounting standard for asset retirement obligations and its implementation guidance -

Effective from the fiscal year ended March 31, 2011, the Company and its consolidated subsidiaries adopted "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18, issued on March 31, 2008) and "Guidance on Accounting Standard for Assets Retirement Obligations" (ASBJ Guidance No. 21, issued on March 31, 2008).

As a result of adopting these standards, operating income decreased by ¥23 million (\$277 thousand), and income before income taxes and minority interests decreased by ¥230 million (\$2,766 thousand) for the fiscal year ended March 31, 2011.

#### (3) Application of accounting standard for presentation of comprehensive income —

Effective from the fiscal year ended March 31, 2011, the Company adopted "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, issued on June 30, 2010) and "Revised Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, revised on June 20, 2010).

As a result of the adoption of these standards, the Company has presented the consolidated statement of comprehensive income in the consolidated financial statements for the fiscal year ended March 31, 2011.

The consolidated balance sheet and the consolidated statement of changes in net assets as of and for the fiscal year ended March 31, 2010 have been modified to conform with the new presentation rules of 2011.

### **Cash flow information**

Cash and cash equivalents as of March 31, 2010 and 2011 are as follows:

	ı	Millions of yen	Thousands of U.S. dollars
	2010	2011	2011
Cash on hand and at banks	¥ 31,134	¥ 34,649	\$ 416,705
Securities with an original maturity of			
3 months or less	16,000	23,000	276,609
Time deposits with deposit term of over 3 months	(589)	(1,696)	(20,398)
Cash and cash equivalents	¥ 46,545	¥ 55,953	\$ 672,916

Certificates of deposits amounting to ¥16,000 million in 2010 and ¥23,000 million (\$276,609 thousand) in 2011 respectively are included in the above table of "Securities with an original maturity of 3 months or less".

#### **Financial Instruments**

Effective from the fiscal year ended March 31, 2010, the Company and its consolidated subsidiaries adopted the revised Accounting Standard, "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10 revised on March 10, 2008) and the "Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No.19 revised on March 10, 2008).

Information on financial instruments for the fiscal years ended March 31, 2010 and 2011 required pursuant to the revised accounting standards is as follows.

#### (1) Outline of financial instruments

#### (a) Policy for financial instruments

The Company and its consolidated subsidiaries limit its financial investment only to short-term deposits and short-term loans receivable among group companies (cash management system), or similar items. In addition, it has a policy to manage cashflow primarily through short-term borrowings from group companies (cash management system). Derivatives transactions are used for the purpose of hedging against the risks of future fluctuations in foreign exchange rates associated with monetary claims and obligations denominated in foreign currencies, interest rates and raw materials prices. The Company and its consolidated subsidiaries do not hold derivatives for speculative purposes.

#### (b) Details of financial instruments and related risk

Receivables such as trade notes and trade accounts are exposed to customer credit risk. All the securities comprise domestic certificates of deposits with short-term maturities. Investment securities are exposed to the market price fluctuation risk. Longterm loans receivable are loans to employees of the Company and its consolidated subsidiaries.

Payment terms of notes and accounts payable, are mostly less than one year. All the short-term loans are short-term loans between Group companies (cash management system). Both current portion of long-term debt and long-term debt provide the funds for capital investment.

Derivatives transactions include the followings: (i) foreign exchange forward contracts for the purpose of hedging against the foreign currency exchange fluctuation risk associated with trade payables denominated in foreign currencies, (ii) currency and interest rate swap agreements for the purpose of hedging against the risk of fluctuations in principal amounts and interest expenses on foreign currency-denominated debts, and (iii) commodity futures contracts for the purpose of hedging against raw materials price fluctuation risk associated with the raw materials procurement operations. Information concerning hedge accounting is in "(7) Derivative financial instruments" under "2. Summary of significant accounting policies".

### (c) Risk management system for financial instruments a. Credit Risk Management (customers' default risk)

The Company aims to identify and mitigate the default risk of customers due to deterioration of their financial conditions or other factors in the early stage, through bi-annually monitoring principal customers' financial conditions and managing the payment dates and outstanding balances of each customer's trade receivables in accordance with internal regulations. The Company's consolidated subsidiaries follow the same procedures in conformity with the Company's internal regulations.

The Company and its consolidated subsidiaries enter into derivative contracts only with high credit rated financial institutions, in order to reduce the risk of counterparty default on these contracts.

#### b. Market Risk Management (foreign currency exchange and interest rate fluctuation risks)

The Company and part of its consolidated subsidiaries enter into foreign exchange forward contracts for the purpose of hedging against the foreign currency exchange fluctuation risk of their trade payables denominated in foreign currencies. Also, the Company carries out currency and interest rate swap transactions with the object of controlling the risk of fluctuations in principal amounts and interest expenses on foreign currencydenominated debts. With respect to investment securities, the Company is periodically monitoring fair values and financial positions of the related issuers.

In accordance with the Company's internal regulations, each derivatives transaction is conducted by the business unit which needs the relevant transaction; the business unit checks information about transactions such as contractual coverage and balances, and reports it to the general manager of accounting department. Part of the Company's consolidated subsidiaries conduct the same procedures in accordance with the Company's internal regulations.

#### c. Liquidity Risk Management on Fund Raising

The Company manages its liquidity risk mainly through accounting department's timely short and long-term cash flow projections based on the reports submitted by each business unit, and maintaining sufficient liquidity in hand and others. Its consolidated subsidiaries have implemented the cash management system to facilitate efficient fund administration. This system assists them in controlling the liquidity risk.

#### (d) Supplementary explanation concerning fair values of financial instruments

The fair values of financial instruments include market prices or reasonably estimated values in case there are no market prices. Because estimation of fair values incorporates variable factors, adopting different assumptions could change the values. The contract amounts and other information described in the note of "7. Derivative financial instruments" do not indicate the market risk amounts of derivative transactions

#### (e) Concentration of credit risk

The trade receivables from the Company's particularly major customer accounted for 33.8% and 36.6% as of March 31, 2010 and 2011 respectively.

#### (2) Fair values of financial instruments

Carrying amount of the financial instruments included in the consolidated balance sheets and their fair values as of March 31, 2010 and 2011 are as follows:

Certain financial instruments are excluded from the following table as their fair values are not available.

		M	illions of yen
		2010	
	Carrying amount	Fair value	Unrealized gain (loss)
(1) Cash on hand and at banks	¥31,134	¥31,134	¥-
(2) Notes and accounts receivable - trade	38,994	38,994	-
(3) Securities	16,000	16,000	-
(4) Investment in securities			
Available-for-sale securities	10,681	10,681	_
(5) Long-term loans receivable	18	18	(0)
Assets total	¥96,827	¥96,827	¥(0)
(1) Notes and accounts payable - trade	¥18,563	¥18,563	¥-
(2) Short-term loans	1,714	1,714	-
(3) Current portion of long-term debt	52	52	-
(4) Long-term debt	64	65	1
Liabilities total	¥20,393	¥20,394	¥1
Derivative transactions (*1)	¥333	¥438	¥105

		M	lillions of yen
		2011	
	Carrying amount	Fair value	Unrealized gain (loss)
(1) Cash on hand and at banks	¥34,649	¥34,649	¥-
(2) Notes and accounts receivable - trade	39,784	39,784	-
(3) Securities	23,000	23,000	-
(4) Investment in securities			
Investment in affiliates	1,863	932	(931)
Available-for-sale securities	9,452	9,452	-
(5) Long-term loans receivable	122	120	(2)
Assets total	¥108,870	¥107,937	¥(933)
(1) Notes and accounts payable - trade	¥18,741	¥18,741	¥-
(2) Short-term loans	1,946	1,946	-
(3) Current portion of long-term debt	52	52	-
(4) Long-term debt	12	12	-
Liabilities total	¥20,751	¥20,751	¥-
Derivative transactions (*1)	¥285	¥406	¥121

		Thousands (	of U.S. dollars
	Carrying amount	Fair value	Unrealized gain (loss)
(1) Cash on hand and at banks	\$416,705	\$416,705	\$-
(2) Notes and accounts receivable - trade	478,461	478,461	-
(3) Securities	276,609	276,609	-
(4) Investment in securities			
Investment in affiliates	22,405	11,208	(11,197)
Available-for-sale securities	113,674	113,674	-
(5) Long-term loans receivable	1,467	1,443	(24)
Assets total	\$1,309,321	\$1,298,100	\$(11,221)
(1) Notes and accounts payable - trade	\$225,388	\$225,388	\$-
(2) Short-term loans	23,403	23,403	-
(3) Current portion of long-term debt	625	625	-
(4) Long-term debt	144	144	_
Liabilities total	\$249,560	\$249,560	\$-
Derivative transactions (*1)	\$3,428	\$4,883	\$1,455

<sup>(\*1)</sup> Receivables/payables arising from derivative transactions are disclosed as the net amount and the net payable is shown in parenthesis.

#### Notes:

#### (a) Calculation method of fair values of financial instruments and securities, derivative transactions

#### Assets:

#### (1) Cash on hand and at banks and (2) Notes and accounts receivable - trade and (3) Securities

The carrying amounts approximate the fair values because of short-term maturities of these instruments.

#### (4)Investment in securities

The fair market values and quoted prices are used for shares. The carrying amounts of values of bonds approximate the fair values because of short-term maturities.

#### (5)Long-term loans receivable

The discounted cash flow method is used to estimate the fair values, based on discount rates calculated as total of appropriate baseline rates and credit risk spreads.

#### Liabilities:

#### (1) Notes and accounts payable – trade and (2) Short-term loans and (3) Current portion of long-term debt

The carrying amounts approximate the fair values because of short-term maturities of these instruments.

The discounted cash flow method are used to estimate the fair values, based on discount rates calculated as totals of appropriate baseline rates and credit risk spreads.

Derivative financial instruments:

See the note on "7. Derivative financial instruments".

#### (b) Financial instruments with no available fair values

	ı	Millions of yen	Thousands of U.S. dollars
	2010	2011	2011
Unlisted equity securities	¥495	¥492	\$5,917
Investments in unconsolidated			
subsidiaries and affiliates	1,675	2,354	28,311

These items are not included in "(4) Investment in securities", because there is no market price and it is very difficult to measure the fair values of these instruments

#### (c) The redemption schedule for financial assets with maturity dates subsequent to March 31, 2011

•			M	illions of yen
		20	11	
	Within one year	One to five years	Over Five to ten years	Over ten years
Cash on hand and at banks	¥34,649	¥-	¥-	¥-
Notes and accounts receivable - trade	39,784	-	-	-
Securities				
Certificates of deposits	23,000	-	-	-
Investment in securities				
Available-for sale securities with				
contractual maturities (bonds)	-	-	-	_
Long-term loans receivable	-	122	_	-
Total	¥97,433	¥122	¥-	¥-

			Thousands o	f U.S. dollars
		20	11	
	Within one year	One to five years	Over Five to ten years	Over ten years
Cash on hand and at banks	\$416,705	\$-	\$-	\$-
Notes and accounts receivable - trade	478,461	-	-	-
Securities Certificates of deposits	276,609	_	_	_
Investment in securities  Available-for sale securities with contractual maturities (bonds)	_	_	_	_
Long-term loans receivable	-	1,467	-	-
Total	\$1,171,775	\$1,467	\$-	\$-

#### (d) The redemption schedule for bonds, long-term debt and lease obligations with maturity dates subsequent to March 31, 2011

See the note on "9.Short-term loans, long-term debt and, lease obligations".



### **Securities:**

### (1) Available-for-sale securities with fair market value as of March 31, 2010 and 2011 are as follows:

Carrying Acquisition cost   Difference			N	fillions of yen
Securities with carrying amount (fair value) exceeding acquisition costs: Equity securities   Securities with carrying amount (fair value)    \$\pmathrm{\pmathr		2	010	
exceeding acquisition costs: Equity securities \$\frac{\pmathbf{47,343}}{\pmathbf{45,878}}\$\$\$\$47,343 \$\frac{\pmathbf{45,878}}{\pmathbf{465}}\$\$\$\$Securities with carrying amount (fair value)				Difference
	exceeding acquisition costs:		¥5,878	¥1,465
not exceeding acquisition costs: Equity securities 3,318 4,099 (781)	not exceeding acquisition costs:		4,099	(781)
Bonds 20 20 -	Bonds	20	20	-
Other 16,000 16,000 –	Other	16,000	16,000	_
¥26,681 ¥25,997 ¥684		¥26,681	¥25,997	¥684

		I.	Millions of yen
	2	011	
	Carrying amount	Acquisition cost	Difference
Securities with carrying amount (fair value) exceeding acquisition costs: Equity securities	¥3,637	¥2,820	¥817
Securities with carrying amount (fair value) not exceeding acquisition costs: Equity securities	5,815	7,120	(1,305)
Other	23,000	23,000	-
	¥32,452	¥32,940	¥(488)

	Thousands of U.S. dollar		
	2	011	
	Carrying amount	Acquisition cost	Difference
Securities with carrying amount (fair value exceeding acquisition costs: Equity securities	\$43,740	\$33,915	\$9,825
Securities with carrying amount (fair value not exceeding acquisition costs: Equity securities	69,934	85,628	(15,694)
Other	276,609	276,609	-
	\$390,283	\$396,152	\$(5,869)

#### (2) Details of available-for-sale securities sold during the years ended March 31, 2010 and 2011 are as follows:

_			Millions of yen
		2010	
	Sales proceeds	Total gain on sale	Total loss on sale
Equity securities	¥15	¥0	¥7
			Millions of yen
		2011	
	Sales proceeds	Total gain on sale	Total loss on sale
Equity securities	¥27	¥0	¥17
		Thous	ands of U.S. dollars
		2011	
	Sales proceeds	Total gain on sale	Total loss on sale
Equity securities	\$325	\$0	\$204

### **Derivative financial instruments:**

The contract amounts, fair values of derivative transactions as of March 31, 2010 and 2011 are as follows:

			Millions of yen
		2010	
	Contract amount	Contract amount due over one year	Fair value (a)
Foreign exchange forward contracts: Buying U.S.\$	¥276	¥–	¥11
Currency and interest rate swaps: Receive floating, pay fixed	13,590	_	322
Foreign exchange forward contracts: Buying U.S.\$ (b)	158	_	_
Commodity futures contracts	5,314	_	105
Total	¥19,338	¥–	¥438

			Millions of yen
		2011	
	Contract amount	Contract amount due over one year	Fair value (a)
Foreign exchange forward contracts: Buying U.S.\$	¥197	¥-	¥5
Currency and interest rate swaps: Receive floating, pay fixed	12,165	_	280
Foreign exchange forward contracts: Buying U.S.\$ (b)	273	_	_
Commodity futures contracts	4,249	-	121
Total	¥16,884	¥-	¥406

	Thousands of U.S. dollars			
	2011			
	Contract amount	Contract amount due over one year	Fair value (a)	
Foreign exchange forward contracts: Buying U.S.\$	\$2,369	\$-	\$61	
Currency and interest rate swaps: Receive floating, pay fixed	146,302	-	3,367	
Foreign exchange forward contracts: Buying U.S.\$ (b)	3,284	_	_	
Commodity futures contracts	51,100	_	1,455	
Total	\$203,055	\$-	\$4,883	

#### Notes:

- (a) The fair values of derivative transactions are prices provided by applicable financial institutions.(b) When forward foreign exchange contracts meet certain conditions,
- their corresponding hedged items are stated at the forward exchange contract rates. Such items are accounts receivable or payable and their fair values are included in those of their hedged items on the notes of "5. Financial Instruments".

#### **Investments and Rental Property:**

Effective from the fiscal year ended March 31, 2010, the Company and its consolidated subsidiaries adopted the "Accounting Standard for Disclosures about Fair Value of Investment and Rental Property" (ASBJ Statement No.20 issued on November 28, 2008) and the "Guidance on Accounting Standard for Disclosures about Fair Value of Investment and Rental Property" (ASBJ Guidance No.23 issued on November 28, 2008).

The Company and certain subsidiaries hold some rental properties and idle properties in Tokyo and other areas. Profit from those properties for the fiscal years ended March 31, 2010 and 2011 were ¥323 million and ¥285 million (\$3,428 thousand), respectively.

In addition, the book value, changes during the fiscal year and the fair value of such properties for the fiscal years ended March 31, 2010 and 2011 are as follows:

			Millions of yen
		Book value	Fair value
2009	Increase / (Decrease)	2010	2010
¥4,242	¥(190)	¥4,052	¥9,472
			Millions of yen
		Book value	Fair value
2010	Increase / (Decrease)	2011	2011
¥4,052	¥(209)	¥3,843	¥8,956
		Thou	ısands of U.S. dollars
		Book value	Fair value
2010	Increase / (Decrease)	2011	2011
\$48,731	\$(2,513)	\$46,218	\$107,709

#### Notes:

- (a) Book value is acquisition cost less accumulated depreciation and accumulated impairment losses, if any.
- (b) The fair values of properties represent the value produced with reference to certain appraised amounts and relevant indexes, which are deemed to properly reflect the market price.



#### Short-term loans, long-term debt and lease obligations:

The average annual interest rate on short-term loans is 0.715% and 0.601% as of March 31, 2010 and 2011 respectively.

Long-term debt as of March 31, 2010 and 2011 consist of the following:

	N	Millions of yen	Thousands of U.S. dollars
	2010	2011	2011
Loans from banks and other financial institutions due from 2010 to 2012 with mortgages and collateral, at interest rates averaging 5.600%	¥116	¥64	\$769
Less current portion	(52)	(52)	(625)
Long-term debt	¥64	¥12	\$144

The assets pledged as collateral and collective mortgages for longterm debt including current portion as of March 31, 2010 and 2011 are summarized as follows:

are summanzed as follows.	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Property, plant and equipment, net of accumulated depreciation:			4.00
Buildings and structures	¥46	¥41	\$493
	¥46	¥41	\$493

The aggregate annual maturities of long-term debt at March 31, 2011 are as follows:

	Millions of yen	Thousands of U.S. dollars
2012	¥52	\$625
2013	12	144
2014	_	-
2015	_	_
Total	¥64	\$769

The aggregate annual maturities of lease obligations at March 31, 2011 are as follows:

	Millions of yen	Thousands of U.S. dollars
2012	¥97	\$1,167
2013	96	1,155
2014	87	1,046
2015	63	758
2016 and thereafter	64	769
Total	¥407	\$4,895

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#### Reserve for retirement benefits and pension plan:

The Company and some of its domestic consolidated subsidiaries have 1) defined benefit pension plans, 2) tax qualified pension plans and 3) lump-sum severance payment plans as defined benefit retirement plans covering substantially all employees. Moreover, the premium retirement payments are paid for the employees who retire under certain circumstances.

The reserves for retirement benefits as of March 31, 2010 and 2011

are as follows.	N	lillions of yen	Thousands of U.S. dollars
	2010	2011	2011
Projected benefit obligations	¥28,244	¥28,775	\$346,061
Fair value of pension plan assets	(11,478)	(11,322)	(136,163)
Unfunded retirement benefit obligations	16,766	17,453	209,898
Unrecognized actuarial differences	(3,186)	(2,914)	(35,045)
Unrecognized prior service costs	627	470	5,652
Prepaid pension costs	33	42	505
Reserve for retirement benefits	¥14,240	¥15,051	\$181,010

Net costs related to the retirement benefit plans for the fiscal years ended March 31, 2010 and 2011 are as follows:

ended March 31, 2010 and 2011 are as	Millions of yen		U.S. dollars
<u></u>	2010	2011	2011
Service costs	¥1,230	¥1,323	\$15,911
Interest costs	528	507	6,097
Expected return on pension plan assets	(1)	(2)	(24)
Amortization of actuarial differences	1,006	946	11,377
Amortization of prior service costs	(157)	(157)	(1,888)
Net pension costs	¥2,606	¥2,617	\$31,473

The assumptions used in accounting for the above plans for the fiscal years ended March 31, 2010 and 2011 are as follows:

2010	2011
1.5%-2.0%	1.5%-2.0%
0.0%-1.0%	0.0%-1.0%
10 years	10 years
10 years	10 years
	1.5%-2.0% 0.0%-1.0% 10 years

The estimated amount of all retirement benefits to be paid at the future retirement dates is allocated equally to each service year using the estimated number of total service years.

#### **Business combinations:**

(For the fiscal year ended March 31, 2010)

#### (1) Name of combining company, legal form of the business combination, and overview of the transaction

#### (a) Combining company:

Fukushima Foods Co., Ltd.

#### (b) Legal form of business combination:

Making Fukushima Foods Co., Ltd. a wholly owned subsidiary of the Company by a share exchange

#### (c) Overview of the transaction:

The Company and Fukushima Foods Co., Ltd. entered into an agreement on a share exchange, approved by the Board of Directors of both companies held on May 15, 2009. The share exchange made Fukushima Foods Co., Ltd. a wholly owned subsidiary of the Company on October 1, 2009. The purpose of this transaction was to maximize the utilization of management resources of both companies including manufacturing, sales, research and development activities in order to respond to the customers' needs on security and safety of the foods.

#### (2) Overview of the accounting methods

This share exchange transaction was accounted for as a transaction under common control in accordance with "Accounting Standard for Business Combinations" (issued by the Business Accounting Council on October 31, 2003) and "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (issued by the ASBJ on November 15, 2007).

#### (a) Acquisition cost and its breakdown:

	Millions of yen
Consideration for acquisition:	
The Company's share	¥2,196
Expenditure directly required for acquisition:	
Remuneration for valuation of a stock price	60
Acquisition cost	¥2,256

#### (b) Share exchange ratio by class of stock, its method of calculation, number of shares issued and their valuation:

#### 1) Class of stock and share exchange ratio:

Common stock the Company 1: Fukushima Foods Co., Ltd 0.7

### 2) Method for calculation of the share exchange ratio:

Above share exchange ratio was determined after deliberate discussions by both companies based on the values of the shares the independent third party assessed by using the stock market price method and discounted cash flow method.

#### (3) Number of the granted stock and the amount appraised:

Number of the granted stock 1,088,503 shares Amount appraised ¥2.196 million

#### (4) Amount of negative goodwill generated, reason thereof, method and period of amortization

#### (a) Amount of negative goodwill:

¥750 million

#### (b) Reason thereof:

As its net asset value at the time of business combination exceeded the acquisition cost, the difference was recognized as negative goodwill.

#### (c) Method and period of amortization:

Straight-line method over 5 years

### **Research and development expenses:**

Research and development expenses for the fiscal years ended March 31, 2010 and 2011 were ¥1,373 million and ¥1,363 million (\$16,392 thousand), respectively.

#### Impairment losses on fixed assets:

During the fiscal years ended March 31, 2010 and 2011, the Company and its consolidated domestic subsidiaries recognized impairment losses on fixed assets on the following groups of assets.

		M	Millions of yen	
Use	Type of Assets	2010	2011	2011
Business property	Buildings, machinery, equipment and land	¥106	¥1,780	\$21,407
Idle property	Buildings, machinery and equipment	214	61	734
		¥320	¥1,841	\$22,141

The Company and its consolidated subsidiaries classifies their fixed assets into groups by the type of respective operations based on the business segment. Their idle properties are individually considered.

The book values of impaired business properties were reduced to recoverable amounts due to lowered profitability. The recoverable value is measured as the higher of (1) their net realizable value based on amounts mainly determined by valuation made in accordance with real estate appraisal standards or (2) the present value of the expected cash flows from the ongoing utilization and subsequent disposition of the assets discounted at 4% in 2010 and 2011.

The book values of idle properties were reduced to recoverable amounts which were based on net selling prices.

#### Loss on disaster:

Loss on disaster caused by the Great East Japan Earthquake on March 11, 2011 is summarized as follows:

	Millions of yen	Thousands of U.S. dollars
Property, plant and equipment	¥1,256	\$15,105
Inventories	1,116	13,421
Restoration cost	664	7,986
Others	271	3,259
Total	¥3,307	\$39,771

#### Income taxes:

The income taxes applicable to the Company and the domestic subsidiaries include (1) corporation taxes, (2) enterprise taxes (excluding the part attributed to added value and capital) and (3) inhabitants' taxes which, in the aggregate, result in the statutory tax rate equal to approximately 40.7% for the fiscal years ended March 31, 2010 and 2011.

The main components of deferred tax assets and liabilities as of March 31, 2010 and 2011 are as follows:

	N	Millions of yen	Thousands of U.S. dollars
	2010	2011	2011
Deferred tax assets:			
Unrealized gain on fixed assets	¥216	¥217	\$2,610
Accrued bonuses	883	708	8,515
Write-down of investments in securities	966	925	11,124
Reserve for retirement benefits	5,768	6,043	72,676
Impairment losses on fixed assets	1,147	1,717	20,649
Tax loss carryforwards	1,236	920	11,064
Other	1,815	2,374	28,551
Gross deferred tax assets	12,031	12,904	155,189
Less: valuation allowance	(4,529)	(4,509)	(54,227)
Total deferred tax assets	7,502	8,395	100,962
Deferred tax liabilities:			
Reversal of special reserves for deferred capital gains	4,713	4,790	57,607
Valuation differences of subsidiaries' assets in consolidation	141	141	1,696
Depreciation at overseas consolidated subsidiaries	829	803	9,657
Net unrealized gain on other securities	166	65	782
Other	10	38	457
Total deferred tax liabilities	5,859	5,837	70,199
Net deferred tax assets	¥1,643	¥2,558	\$30,763

The following table summarizes the main differences between the statutory tax rate and the effective tax rate for the fiscal year ended March 31, 2010.

	2010
Statutory tax rate	40.7%
Permanent difference - expenses	0.6
Valuation allowance	(0.7)
Equity in gain under the equity method	(0.3)
Difference in income tax rates applied to overseas consolidated subsidiaries	(2.2)
Tax credit	(0.3)
Other – net	(0.5)
Effective tax rate	37.3%

The main differences between the statutory tax rate and the effective tax rate for the fiscal year ended March 31, 2011 is not disclosed because the differences are less than 5% of the statutory tax rate.

#### **Net assets:**

Under Japanese Corporate law ("the law"), the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the Board of Directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in capital, which is included in capital surplus.

The law requires that an amount equal to 10% of dividends must be appropriate as a legal earnings reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon payment of such dividends, until the aggregate amount of the legal earnings

reserve and additional paid-in capital equals 25% of common stock.

All additional paid-in-capital and all legal earnings reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends upon resolution of the shareholders.

The maximum amount that the Company can distribute as dividends is calculated based on the non-consolidated financial statements of the Company in accordance with Japanese laws and regulations.

At the annual shareholders' meeting held on June 28, 2011, the shareholders approved cash dividends amounting to ¥2,043 million (\$24,570 thousand). Such appropriations have not been accrued in the consolidated financial statements as of March 31, 2011. Such appropriations are recognized in the period in which they are approved by the shareholders.

#### Notes to the consolidated statement of changes in net assets:

#### (1) Type and number of shares issued and outstanding for the fiscal years ended March 31, 2010 and 2011

	Inousan	ds of shares
Common stock outstanding	2010	2011
Balance at beginning of the fiscal year	110,881	110,881
Balance at end of the fiscal year	110,881	110,881
	Thousan	ds of shares
Treasury stock outstanding	2010	2011
Balance at beginning of the fiscal year	8,951	8,696
Increase due to purchase of odd stock	23	13
Increase due to purchase of treasury stock based on		
article 797 paragraph 1 of the corporate law	810	-
Decrease due to share exchange for		
Fukushima Foods Co., Ltd.	(1,088)	-
Balance at end of the fiscal year	8,696	8,709

#### (2) Dividends

#### (a) Dividends whose record date is attributable to the accounting period ended March 31, 2010 but to be effective after the accounting period

The Company resolved dividends at the general meeting of shareholders held on June 25, 2010 as follows:

Dividends on Common stock

e. Effective date

a. Total amount of dividends	¥2,555 million
b. Funds for dividends	Retained earnings
c. Dividends per share	¥25.0
d. Record date	March 31, 2010
a. r.coora aato	

June 28, 2010

### (b) Dividends whose record date is attributable to the accounting period ended March 31, 2011 but to be effective after the accounting period.

The Company resolved approval at the general meeting of shareholders held on June 28, 2011 as follows:

Dividends on Common stock

a. Total amount of dividends	¥2,043 million	
	(\$24,570 thousand)	
b. Funds for dividends	Retained earnings	
c. Dividends per share	¥20.0	
	(\$0.24)	
d. Record date	March 31, 2011	
e. Effective date	June 29, 2011	

#### **Per share information:**

The basis of the calculation of per share data is as follows:

		Millions of yen	
	2010	2011	2011
Net income	¥18,506	¥12,416	\$149,321
Net income attributable to common stock	¥18,506	¥12,416	\$149,321
Weighted-average amount of common stock (unit: thousands of shares)	102,058	102,178	102,178

#### Leases:

#### (1) Finance leases

As discussed in Note 2 (13), finance leases commenced prior to April 1, 2008 which do not transfer ownership of leased assets to lessees are accounted for as operating leases.

Assumed amounts of acquisition cost, accumulated depreciation and book value as of March 31, 2010 and 2011 are as follows:

		Million	is of yen
		2010	
	Cost	Accumulated depreciation	Book value
Machinery and equipment	¥210	¥126	¥84
Other	958	799	159
	¥1,168	¥925	¥243

		Million	s of yen	-	Thousands of U.S	. dollars
		2011				
	Cost	Accumulated depreciation	Book value	Cost	Accumulated depreciation	Book value
Machinery and equipment	¥160	¥110	¥50	\$1,924	\$1,323	\$601
Other	118	100	18	1,419	1,202	217
	¥278	¥210	¥68	\$3,343	\$2,525	\$818

The scheduled maturities of the above lease contracts subsequent to March 31, 2010 and 2011 are summarized as follows:

	Millions of yen		U.S. dollars
	2010	2011	2011
Due within one year	¥175	¥40	\$481
Due after one year	68	28	337
	¥243	¥68	\$818

Lease expenses and assumed amounts of depreciation on such finance lease contracts without ownership-transfer for the fiscal years ended March 31, 2010 and 2011 are as follows:

		Millions of yen	U.S. dollars
	2010	2011	2011
Lease expenses	¥272	¥175	\$2,105
		2011	Thousands of U.S. dollars
	2010	2011	2011
	2010	2011	2011

Assumed amounts of depreciation are calculated using the straightline method over the lease terms of the leased assets, assuming no residual value except in cases where the residual value is guaranteed in the lease contract.

#### (2) Operating leases

The minimum commitments under noncancelable operating leases as of March 31, 2010 and 2011 are as follows:

	ı	Millions of yen	Thousands of U.S. dollars
	2010	2011	2011
Due within one year	¥45	¥33	\$397
Due after one year	110	93	1,118
	¥155	¥126	\$1,515

#### **Contingent liabilities:**

Contingent liabilities as of March 31, 2010 and 2011 are as follows:

		1	Millions of yen	Thousands of U.S. dollars
		2010	2011	2011
Guarantee	s of indebtedness for employees	¥125	¥103	\$1,239

#### **Comprehensive income:**

Comprehensive income for the fiscal year ended March 31, 2010 is as follows:

	Millions of Yen
	2010
Comprehensive income attributable to:	
Owners of the parent	¥ 16,862
Minority interests	850
Total comprehensive income	¥ 17,712

Other comprehensive income for the fiscal year ended March 31, 2010 is as follows:

	Millions of Yen
	2010
Other comprehensive income:	
Net unrealized gain on investment in securities, net of taxes	¥ 667
Net unrealized gain on hedging derivatives, net of taxes	197
Adjustment on foreign currency translation	(2,465)
Share of other comprehensive income of the affiliate accounted for using equity method	11
Total other comprehensive income	¥(1,590)

#### **Segment information:**

Effective from the fiscal year ended March 31, 2011, the Company adopted "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, issued on March 27, 2009) and "Guidance on Accounting Standard for Disclosures about Statements of an Enterprise and Related Information" (ASBJ Guidance No. 20, issued on March 21, 2008). The segment information for the fiscal year ended March 31, 2010 under the revised accounting standard is also disclosed.

#### (1) General information about reportable segments

Reportable segments of Company are the business unit for which separate financial information is available. They are reviewed regularly at the Board of Director's Meeting in order to determine distribution of Management resources and evaluate business performance results.

The Company and its consolidated subsidiaries have business headquarters based on the type of products and services, and each business headquarters plans a comprehensive strategy and engages in business activities relating to the products and services it trades. "Overseas Instant Noodles" business headquarter engages composed of overseas subsidiaries planning a comprehensive strategy and engaging in business activities relating to the products and services it handles.

Accordingly, the Company and its consolidated subsidiaries consist of segments classified by product and region based on business headquarters and overseas subsidiaries. The Company has six reportable segments; "Seafood", "Overseas Instant Noodles", "Domestic Instant Noodles", "Frozen and Refrigerated Foods", "Processed Foods", and "Cold-Storage".

"Seafood" processes and sells seafood. "Overseas Instant Noodles" manufactures and sells instant noodles overseas. "Domestic Instant Noodles" manufactures and sells instant noodles in Japan. "Frozen and Refrigerated Foods" manufactures and sells frozen and chilled foods. "Processed Foods" manufactures and sells processed foods (excluding instant noodles, frozen and chilled foods). "Cold-Storage" freezes and stores food in cold warehouses.

#### (2) Basis of measurement about reported net sales, segment income and other material items

Accounting policies of the reportable segments are almost the same as those described in the notes of "2. Summary of significant accounting policies". Income by the reportable segment is based on operating income.

#### (3) Information about reported net sales, segment income and other material items

_											Millions of yen
						2010					
	Reportable segment										
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Total	Other	Total	Adjust- ments	Consolidated
Net sales Outside customer	¥33,376	¥59,225	¥97,031	¥65,254	¥19,352	¥12,950	¥287,188	¥28,103	¥315,291	¥47	¥315,338
Segment income	¥390	¥12,128	¥12,350	¥4,169	¥637	¥882	¥30,556	¥1,363	¥31,919	¥ (797)	¥31,122
Other items:											
Depreciation and amortization	¥150	¥1,162	¥1,825	¥1,895	¥690	¥1,567	¥7,289	¥1,206	¥8,495	¥463	¥8,958
Amortization of goodwill	-	-	-	-	-	-	-	-	_	51	51

_											Millions of yen
						2011					
		Reportable segment									
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Total	Other	Total	Adjust- ments	Consolidated
Net sales Outside customer	¥33,355	¥50,191	¥101,756	¥63,379	¥18,333	¥12,843	¥279,857	¥26,037	¥305,894	¥18	¥305,912
Segment income	¥707	¥7,447	¥11,641	¥4,288	¥543	¥550	¥25,176	¥1,203	¥26,379	¥(568)	¥25,811
Other items:											
Depreciation and amortization	¥118	¥1,010	¥3,291	¥2,304	¥652	¥1,779	¥9,154	¥1,106	¥10,260	¥374	¥10,634
Amortization of goodwill	-	-	-	-	-	-	-	-	-	51	51

_										Thousands	of U.S. dollars
						2011					
			Rep	ortable segment							
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Total	Other	Total	Adjust- ments	Consolidated
Net sales Outside customer	\$401,143	\$603,620	\$1,223,764	\$762,225	\$220,481	\$154,456	\$3,365,689	\$313,133	\$3,768,822	\$216	\$3,679,038
Segment income	\$8,503	\$89,561	\$140,000	\$51,569	\$6,530	\$6,615	\$302,778	\$14,468	\$317,246	\$(6,831)	\$310,415
Other items:											
Depreciation and amortization	\$1,419	\$12,147	\$39,579	\$27,709	\$7,841	\$21,395	\$110,090	\$13,301	\$123,391	\$4,498	\$127,889
Amortization of goodwill	-	-	-	-	-	-	-	-	-	613	613

(a) "Other" incorporates operations not included in reportable segments, mainly including packed lunches/deli foods and real estate rental.

- (b) The details of "Adjustments" are as follows:

  1) The amounts of ¥47 million and ¥18 million (\$216 thousand) in net sales for the fiscal years ended March 31, 2010 and 2011 respectively were due to differences in elimination methods used by the reportable segments and the financial statements.
  - 2)The amounts of ¥(797) million and ¥(568) million (\$(6,831) thousand) in segment income for the fiscal years ended March 31, 2010 and 2011 include companywide expenses of ¥(879) million and ¥(680) million (\$(8,178) thousand) which have not been allocated to each reportable segment, respectively. The companywide expenses are mainly general and administrative expenses which are not attributable to any reportable segment. Other
  - adjustment's are mainly foreign currency translation adjustments resulting from eliminations with overseas subsidiaries in consolidation procedures.

    3) The amounts of ¥463 million and ¥374 million (\$4,498 thousand) in depreciation and amortization for the fiscal years ended March 31, 2010 and 2011 include companywide expenses of ¥267 million and ¥248 million (\$2,983 thousand), respectively.
- 4)The amounts of ¥51 million and ¥51 million (\$613 thousand) in amortization of goodwill for the fiscal years ended March 31, 2010 and 2011 include companywide expenses of ¥41 million and ¥41 million (\$493 thousand), respectively.

  (c)Segment income is reconciled with operating income on the consolidated statements of income.

#### (4) Information about geographic areas

			Millions of yen
201	1		
Japan	North America	Other	Consolidated
¥255,589	¥50,195	¥128	¥305,912
		Thousand	s of U.S. dollars
	1		
Japan	North America	Other	Consolidated
\$3,073,830	\$603,669	\$1,539	\$3,679,038
	Japan ¥255,589 	Japan   America	Japan   North America   Other

(a)Net sales are classified by countries or regions based on location of customers.

(b)The major countries or regions in each classification are as follows:

North America ......U.S.A., United Mexican States Others ......People's Republic of China, Taiwan, Republic of Korea

#### (5) Information about major customers

	Sale	S	
	Millions of yen		
Name of major customers	201	Related reportable segment	
MITSUI & CO., LTD.	¥86,462	\$1,039,832	Domestic Instant Noodles Segment

### (6) Information about impairment

									Millions of yen
				2011					
			Reportable						
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Other	Adjust- ments	Consolidated
Impairment losses on fixed assets	¥6	¥-	¥41	¥0	¥261	¥3	¥1,530	¥-	¥1,841
								Thousands	of U.S. dollars
				2011					
			Reportable	e segment					
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Other	Adjust- ments	Consolidated
Impairment losses on fixed assets	\$72	\$-	\$493	\$0	\$3,139	\$36	\$18,401	\$-	\$22,141

### (7) Information about amortization and unamortized balance of goodwill and negative goodwill by reportable segment

									Millions of ye
				2011					
			Reportable	segment					
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Adjus Other men	Adjust- ments	Consolidated
Goodwill:									
Amortization	¥-	¥-	¥-	¥-	¥-	¥-	¥-	¥51	¥51
Unamortized balance	¥-	¥-	¥-	¥-	¥-	¥-	¥-	¥21	¥21
Negative goodwill:									
Amortization	¥-	¥-	¥-	¥-	¥-	¥-	¥-	¥150	¥150
Unamortized balance	¥-	¥-	¥-	¥-	¥-	¥-	¥-	¥526	¥526

								Thousands	s of U.S. dollar
				2011					
	Reportable segment								
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold- Storage	Other	Adjust- ments	Consolidated
Goodwill:									
Amortization	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$613	\$613
Unamortized balance	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$253	\$253
Negative goodwill:									
Amortization	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$1,804	\$1,804
Unamortized balance	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$6,326	\$6,326

### **Subsequent events:**

The Company's shareholders approved appropriation of retained earnings at the general meeting of shareholders held on June 28, 2011 as follows:

	Millions of yen	Thousands of U.S. dollars
Cash dividends (¥20.0 per share)	¥2,043	\$24,570

### INDEPENDENT AUDITORS' REPORT



### Independent Auditors' Report

To the Board of Directors of Toyo Suisan Kaisha, Ltd.:

We have audited the accompanying consolidated balance sheets of Toyo Suisan Kaisha, Ltd. ("the Company") and its consolidated subsidiaries as of March 31, 2011 and 2010, the related consolidated statements of income and comprehensive income for the year ended March 31, 2011, statement of income for the year ended March 31, 2010, and statements of changes in net assets and cash flows for each of the years then ended expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to independently express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Toyo Suisan Kaisha, Ltd. and its consolidated subsidiaries as of March 31, 2011 and 2010, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in Japan.

Without qualifying our opinion, we draw attention to Note 21 to the consolidated financial statements, in which the comprehensive income for the year ended March 31, 2010 is disclosed.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2011 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

KPMG AZSA LLC

Tokyo, Japan June 28, 2011

### CORPORATE DATA

As of March 31, 2011

13-40, Konan 2-chome, Minato-ku, Tokyo 108-8501, Japan **Head Office** 

Tel.: +81-3-3458-5111

**Date of Establishment** March 25, 1953

**Number of Plants** 

28

**Number of Sales Offices** 

**Number of Refrigerated Warehouses** 14 **Number of Subsidiaries and Affiliates** 33

**Number of Employees** 1,909

**Annual Meeting** 

Common Stock **Total Number of Shares Issuable:** 427,000,000 shares

Total Number of Shares Issued and Outstanding: 110,881,044 shares

Paid-in Capital: ¥18,969 million

**Number of Shareholders Stock Exchange Listing Stock Transfer Agent** 

6,469

Tokyo (#2875)

The Chuo Mitsui Trust and Banking Company, Limited, in Tokyo

The annual meeting of shareholders

is usually held before the end of June in Tokyo.

#### **CORPORATE PROFILE**

Toyo Suisan Kaisha, Ltd. ("the Company"), was established in 1953 as a seafood exporter, domestic buyer and distributor. The Company entered the cold-storage business in 1955 and began producing and selling such processed seafood products as fish sausage in 1956.

Toyo Suisan and its consolidated subsidiaries ("the Group") subsequently expanded operations into such other business fields as instant noodles, fresh noodles and frozen foods. At present, besides consumer foods for home use, we also provide a diverse range of delicious, easy preparation food products for the commercial food service industry, including restaurants, specialty stores and industrial food services.

Based on Toyo Suisan's corporate stance of "striving to deliver the most wholesome bounty of the earth to the dining table," the Company undertakes to ensure careful selection of only the choicest foods and to create products that preserve the flavor of the ingredients. We are also striving to build an optimally functional logistics system, achieve consistent quality and sanitation controls and undertake R&D efforts to develop new flavors in response to next-generation needs.

#### **Common Stock Price Range and Trading Volume**



