



# ANNUAL REPORT 2023

YEAR ENDED MARCH 31, 2023

Toyo Suisan Kaisha, Ltd.

# Smiles for All.

“Food that brings smiles to faces” —

is the message of the Maruchan logo and what the Toyo Suisan Group is all about:  
delivering the finest quality, best-tasting food to dining tables everywhere.

Delicious food that brings smiles to faces, and with the same assurance of quality  
every time.

“Smiles for All.” — in everything we do. That's the Toyo Suisan way.



Since its debut in 1962, the Maruchan logo has become widely recognized and loved as the symbol for Toyo Suisan's processed foods among every Japanese age group ranging from small children to the elderly. In 1972, Toyo Suisan established a local subsidiary in the United States and began manufacturing and selling products for North America. Accordingly, products featuring the Maruchan label are highly acclaimed for their flavor both domestically and overseas.

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### Forward-looking Statements

In this annual report, statements other than historical facts are forward-looking statements that reflect our plans and expectations. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results and achievements to differ materially from those anticipated in these statements.

## TO OUR SHAREHOLDERS

I am Noritaka Sumimoto, the newly appointed President of Toyo Suisan Kaisha, Ltd.

The Toyo Suisan Group celebrated the 70th anniversary on March 25, 2023. I am awed and excited to be taking on such a big role in this landmark year.

Since our founding in 1953, we have consistently practiced fair business and continued to take on challenges with “intention and sincerity.”

Going forward, we will continue to show this founding spirit as we work to be a company that can deliver “smiles” and “health” and resolutely take on challenges.



### Operating results for the year ended March 2023

During the fiscal year ended March 31, 2023, the conditions in the Japanese economy remained challenging due to the impact of the novel coronavirus disease (COVID-19). Looking ahead, although the economy is expected to pick up, in part due to the effect of various policies in living with COVID-19, it is necessary to closely monitor the impact of rising prices, limitations on supply, fluctuations in financial and capital markets, etc.

Under these circumstances, the Toyo Suisan Group (hereafter, the “Group”) has remained committed to its mission “to contribute to society through foods” and “to provide safe and secure foods and services to customers” under the corporate slogan of “Smiles for All.” The Group continued to implement further cost reductions and promoted aggressive sales activities in its efforts to face an increasingly competitive sales environment.

As a result, net sales were ¥435,787 million (up 20.6% year on year), operating income was ¥40,330 million (up 35.6% year on year), and net income attributable to owners of parent was ¥33,126 million (up 47.8% year on year) for the current fiscal year.

June 2023

Noritaka Sumimoto  
Representative Director and President

## CONSOLIDATED FINANCIAL HIGHLIGHTS

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
YEARS ENDED MARCH 31, 2022 AND 2023

		Millions of yen		Thousands of U.S. dollars (Note 1)
		2022	2023	2023
<b>For the year:</b>	Net sales	¥361,496	¥435,787	\$3,263,344
	Operating income	29,738	40,330	302,007
	Net income attributable to owners of parent	22,415	33,126	248,061
<b>At year-end:</b>	Total assets	¥454,671	¥497,083	\$3,722,353
	Total net assets	367,145	¥404,751	3,030,935
<b>Per share of common stock:</b> (in yen and U.S. dollars)	Net income	¥219.5	324.4	\$2.43
	Cash dividends	90.0	100.0	0.75

Dollar amounts represent translations at the rate of ¥133.54 = US\$1, the rate prevailing on March 31, 2023.

## REVIEW OF OPERATIONS

### Seafood Segment

Sales  
**28,526**  
million yen

In the Seafood Segment, sales were strong as progress toward the normalization of economic activities led to a recovery in demand from convenience stores and restaurants and for commercial use. As a result, segment sales were ¥28,526 million (up 14.0% year on year). Segment income was ¥46 million (down 71.5% year on year) as the increase in sales was unable to offset high costs due to the impact of steep increases in raw material and energy costs and the sudden depreciation of the yen.



### Overseas Instant Noodles Segment

Sales  
**178,374**  
million yen

In the Overseas Instant Noodles Segment, although we revised our prices due to rising manufacturing costs, etc., sales increased mainly due to the continuing high demand for instant noodles resulting from more people cutting down on their spending as a consequence of the inflation rate remaining at a high level, and due to the fact that sales in the U.S. increased for the Ramen series, one of our signature products in bag-type noodles, while sales were also favorable for cup-type noodles such as the Yakisoba series and Bowl series, in addition to Instant Lunch series, which is also one of our signature products. Sales increased due to favorable sales of both cup-type noodles, our signature products, and bag-type noodles in Mexico as well. As a result, segment sales were ¥178,374 million (up 56.1%

year on year), and the segment reported a segment income of ¥26,113 million (up 159.6% year on year) mainly due to an increase in sales volume and an increase in sales from the effect of the price revision despite rising manufacturing costs mainly resulting from an increase in raw material costs caused by surging prices of the main raw materials and an increase in personnel expenses.



### Domestic Instant Noodles Segment

Sales  
**97,636**  
million yen

In the Domestic Instant Noodles Segment, although sales fell temporarily after the June price revision, they began to recover as the revised prices became more widespread into the fall and winter demand season. Under such circumstances, sales increased in cup-type noodles as mainstay products, such as *Akai Kitsune Udon*, *Midori no Tanuki Ten Soba* and the *Menzukuri* series, were refreshed for the fall and winter demand season, and sales promotions were strengthened. Sales of bag-type noodles increased as we focused sales efforts on our signature *Maruchan Seimen* series, and our new *Maruchan ZUBAAN!* series. As a result, segment sales were ¥97,636 million (up 2.2% year on year) and segment

income was ¥6,708 million (down 38.2% year on year) mainly due to the impact of increases in raw material costs, motive utility costs and advertising expenses.



### Frozen and Refrigerated Foods Segment

Sales  
**52,838**  
million yen

In the Frozen and Refrigerated Foods Segment, amid rising manufacturing costs, to steadily supply safe, secure, high-quality products, we revised our prices for fresh noodles and for frozen noodles, etc. in April. Under such circumstances, in fresh noodles, we made efforts to expand sales of our mainstay *Maruchan Yakisoba (Three-Meal Package)* series and our *Maruchan Tama Udon Noodle (Three-Meal Package)* series. In frozen foods, sales of products for commercial use grew due to factors including an increase in demand following a recovery in outings and tourism and the cultivation of new sales channels for deli foods. As a result, segment sales were

¥52,838 million (up 3.0% year on year) and the segment reported a segment income of ¥5,060 million (down 20.6% year on year) due to the impact of increases mainly in raw material costs and motive utility costs.



## Processed Foods Segment

Sales  
**20,328**  
million yen

In the Processed Foods Segment, sales of aseptically packaged cooked rice and retort packaged cooked rice both increased favorably, as demand for cooked rice products remained high throughout the year. Similarly freeze-dried products remained in high demand, and sales were strong mainly for our mainstay product *Sozai no Chikara* series, resulting in a sales increase. As a result, segment sales were ¥20,328 million (up 4.3% year on year) and the segment reported a segment income of ¥124 million (down 46.2% year on year) due to the impact of increases in raw material costs and motive utility costs, despite decreases in depreciation and personnel expenses.



## Cold-Storage Segment

Sales  
**22,889**  
million yen

In the Cold-Storage Segment, progress in the normalization of economic activities from the impact of the spread of COVID-19 and global logistics disruptions led to an increase in stored inventory and delivered goods handled. In addition, sales increased as a result of efforts to revise the price of cold warehouse fees. As a result, segment sales were ¥22,889 million (up 3.4% year on year). Segment income was ¥1,852 million (down 21.0% year on year) as the increase in sales, due to growth in goods handled and cold warehouse fees price revisions, was unable to offset the increase in

costs, such as motive utility costs and transportation costs caused by a rise in energy prices, as well as personnel and repair costs caused by the impact of labor shortages and higher prices.

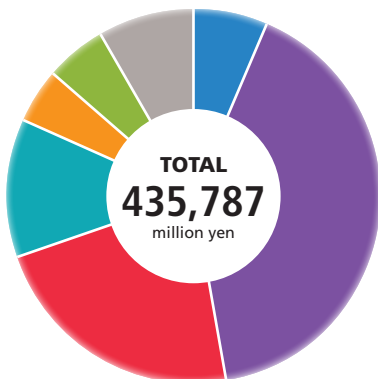


## Other Business Segment

Sales  
**35,196**  
million yen

The Other Business Segment consists of mainly the packed lunch/deli food business. Segment sales were ¥35,196 million (up 4.2% year on year) while segment income was ¥652 million (down 14.9% year on year).

## Net Sales by Segment



1	Seafood Segment	6.5%	28,526 million yen
2	Overseas Instant Noodles Segment	40.9%	178,374 million yen
3	Domestic Instant Noodles Segment	22.4%	97,636 million yen
4	Frozen and Refrigerated Foods Segment	12.1%	52,838 million yen
5	Processed Foods Segment	4.7%	20,328 million yen
6	Cold-Storage Segment	5.3%	22,889 million yen
7	Other Business Segment	8.1%	35,196 million yen

# ENVIRONMENTAL AND SOCIAL CONTRIBUTION INITIATIVES

## Initiatives to Reduce CO<sub>2</sub> Emissions

As part of our initiatives to reduce CO<sub>2</sub> emissions, we are switching from heavy oil to natural gas as boiler fuel and replacing chlorofluorocarbon (CFC) refrigerants with natural refrigerants (ammonia/CO<sub>2</sub>) in a planned manner in our factories and refrigeration facilities.

At Imari Toyo Co., Ltd., Fukushima Foods Co., Ltd., and the Kanto Factory, we also use renewable energy sources, such as electricity produced by biomass power generation and solar power generation.

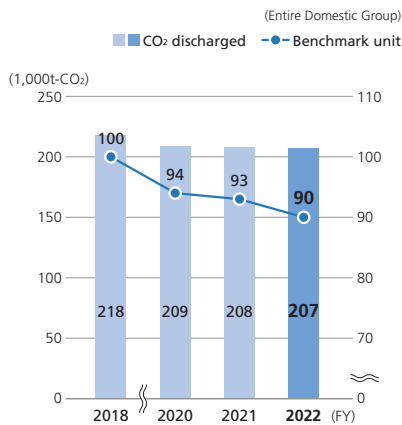
In FY2022, we installed solar panels on the roof of the administrative building of the Saitama Factory.

They are expected to generate the equivalent of about 8.5% of the electricity consumed annually by the administrative building of the Saitama Factory each year.



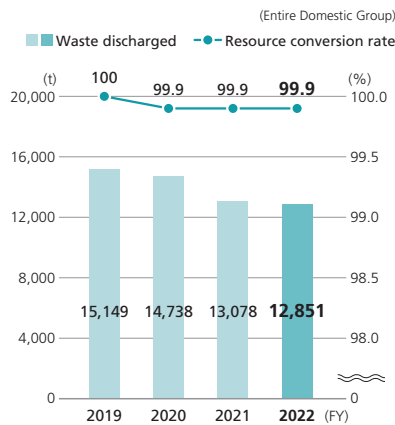
Solar panels at the Saitama Factory

### CO<sub>2</sub> discharged and per unit of sales



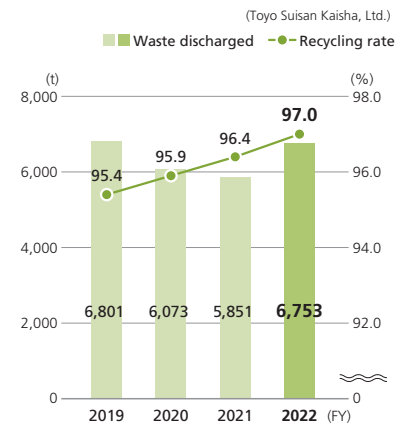
CO<sub>2</sub> emissions slightly decreased at each business site as the result of initiatives to save energy and use it more effectively, and per unit of sales also improved.

### Industrial waste discharged and resource conversion rate



Initiatives for improving productivity and promotion of conversion of waste into valuable resources led to a slight decline in waste discharged at each factory, and the resource conversion rate remained at a high level of 99.9%.

### Food waste discharged and recycling rate



Although food waste discharged increased due to factors such as the effects of transferring production lines from a Group company, we improved the recycling rate to keep it above our 95% target.

## Response to Climate Change

### Reinforcement of environmental management system and environmental targets

We have obtained third-party certification for environmental management system such as ISO14001 to reduce the environmental impact of our business activities.

We also conduct regular audits by a team of employees qualified as internal auditors.

We especially consider the reduction of environmental burdens related to global warming, a major factor in climate change, to be one of our key issues, and we have set targets based on our policy and are working to reduce greenhouse gas emissions.

### Toyo Suisan Group Environmental Targets for FY2030

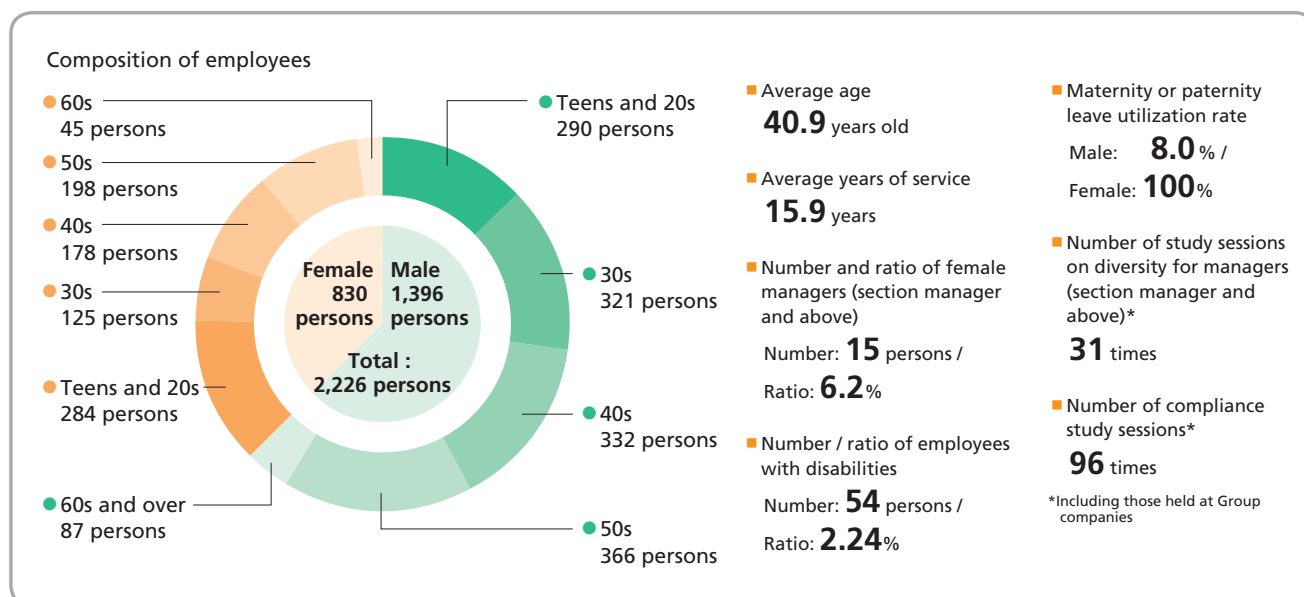
- CO<sub>2</sub> discharged (per unit) ..... 20% reduction
- Industrial waste discharged (per unit) ..... 15% reduction
- Industrial waste resource conversion rate ..... 99.5% maintained
- CFC leakage (CO<sub>2</sub> equivalent) ..... 85% reduction
- Water consumption (per unit) ..... 10% reduction
- Alternative to certified palm oil ..... 100%
- Raw materials of the main fish species handled  
(roe, salmon and trout, shrimp) from fisheries certified by MSC, etc. .... 70%

\*The target is for the entire Group in Japan.

\*Per unit is calculated based on consolidated net sales in Japan.

\*Reduction targets are compared to FY2018.

### Employee Data (As of March 31, 2023) Toyo Suisan Kaisha, Ltd.



## Products with Consideration to Healthy Longevity

We provide products with consideration to healthy longevity.

In addition to low-sodium products and foods with function claims, we also offer various products containing carefully selected ingredients such as vegetables, brown rice, barley, and cereals.

In anticipation of a future super-aging society, we will leverage the Toyo Suisan Group's various strengths in providing products in three temperature categories—room temperature foods, chilled foods and frozen foods—to provide meal proposals that focus on "joy," "deliciousness," and "easy-to-eat" of food.

### Sales of Yawaraka Sauce Yakisoba (with Vegetables)

We have developed a commercial-use yakisoba product designed for seniors who have trouble swallowing food. It contains easy-to-swallow noodles and vegetables and was launched to market in March 2022.

Packs manufactured from February 2023 onward feature the Easy to Chew mark, a Universal Design Foods mark by the JAPAN CARE FOOD CONFERENCE for products that consider people's abilities to swallow.



Yawaraka Sauce Yakisoba  
(with Vegetables)

## Conserving Biodiversity

The Toyo Suisan Group has its roots in the seafood business, so we consider conserving biodiversity, including marine resources, to be one of our important missions.

In addition to maintaining and contributing to the preservation of ecosystems by procuring sustainable ingredients, we are advancing various biodiversity-friendly initiatives, including releasing fish fry, researching ways to increase and commercialize fully-farmed unagi eel stock, and establishing a biotope at the Kanto Factory.

### River and Sea Cleaning Activities

We are conscious of issues affecting marine ecosystems, such as the plastic waste problem, and we promote river and sea cleaning activities at each business site.

Each year, Yutaka Foods Corporation holds an event to clean the local waterfront and, in 2022, 76 people participated.

Also, in FY2022, the departments stationed at our head office in Shinagawa partnered with an NPO to launch the Smile Ocean Project, a project involving cleaning activities in coastal areas.



Group photo of people who took part in the Smile Ocean Project held in October 2022



## CORPORATE GOVERNANCE

### »» Toyo Suisan's Basic Approach to Corporate Governance

Toyo Suisan Kaisha, Ltd. recognizes that accurate and rapid decision making will affect the future growth of the company. We also recognize how important strengthening and enhancing corporate governance are to management, and think it is important to reinforce compliance and make the responsibilities of directors and the structure of responsibilities for the individual business segments explicit. We will continue to ensure management's transparency and swift decision making and to strengthen and enhance corporate governance in the future as well.

### »» Board of Directors

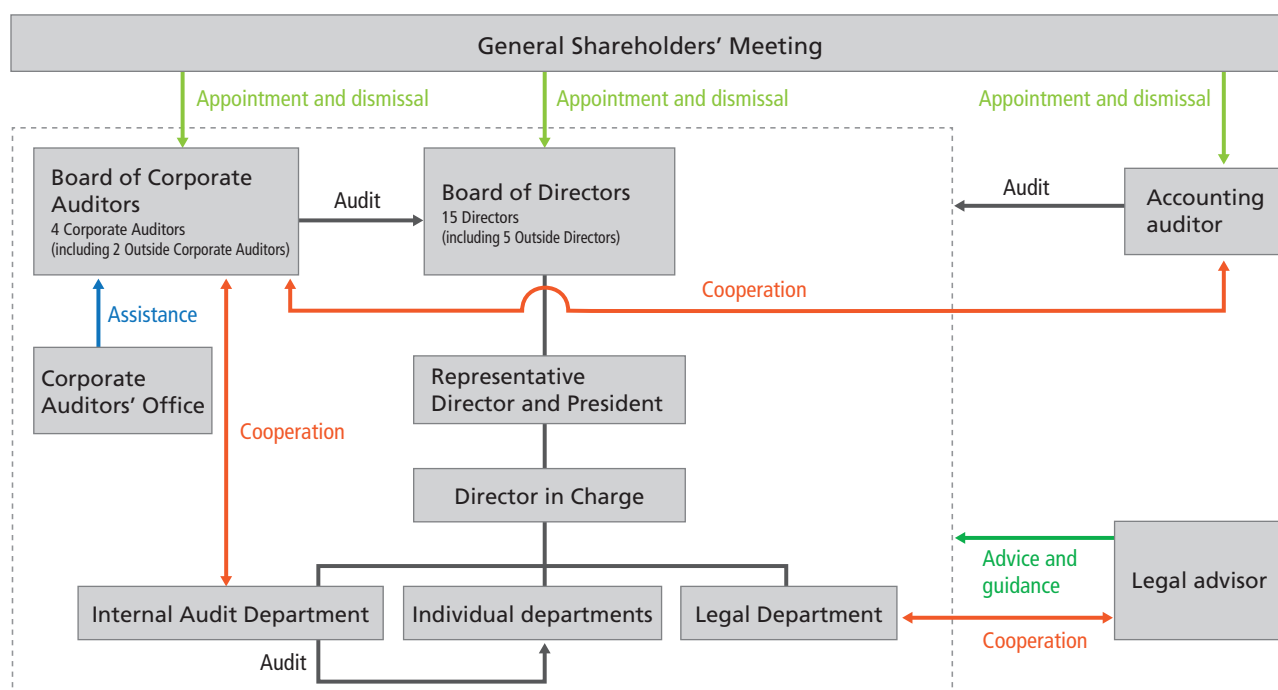
The Board of Directors serves as the Company's decision-making body. The Board of Directors comprises fifteen directors, including five outside directors. The Board of Directors generally convenes once a month, and also as needed. It thoroughly debates issues from the perspective of the group as a whole. The Board of Directors receives reports on the execution of duties, monitors the execution of duties, and decides on matters, including those stipulated in the Companies Act. The term of directors has been set at one year to ensure a management structure that can respond flexibly to changes in the business environment.

Outside directors have knowledge that is beneficial to the Company and fulfill a supervisory role from an independent perspective.

### »» Board of Corporate Auditors

The Company has adopted the corporate auditor system. The Board of Corporate Auditors consists of four auditors, two of whom are outside auditors. Each corporate auditor attends Board of Directors' meetings and other important meetings and monitors the execution of duties by directors through such means as investigating the status of operations and assets, based on the audit policies, audit plans, and division of duties decided at Board of Corporate Auditors' meetings.

## CORPORATE GOVERNANCE STRUCTURE



\* In addition, we have set up an internal reporting system called "Report Line" aimed at prevention and/or early detection and correction of legal violations and in-house fraud. This system, which is independent from top management, consists of an internal contact line (general inquiries, corporate auditor contact line), and an external contact line (handled by a lawyer).

# CONSOLIDATED BALANCE SHEETS

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
AS OF MARCH 31, 2022 AND 2023

## ASSETS

		Millions of yen	Thousands of U.S. dollars (Note 1)
	2022	2023	2023
<b>Current assets:</b>			
Cash on hand and at banks (Notes 3 and 4)	¥ 112,922	¥ 124,014	\$ 928,666
Receivables (Note 4):			
Notes and accounts receivable - trade	56,656	59,414	444,915
Amounts due from unconsolidated subsidiaries and affiliates	439	409	3,063
Other	742	2,725	20,406
Less: Allowance for doubtful accounts	(611)	(639)	(4,785)
	57,226	61,909	463,599
Securities (Notes 4 and 5)	65,000	62,000	464,280
Inventories (Note 7)	26,314	34,407	257,653
Other	1,944	2,747	20,571
<b>Total current assets</b>	263,406	285,077	2,134,769
<b>Property, plant and equipment</b> (Notes 8, 13, 19 and 22):			
Buildings and structures	173,632	178,979	1,340,265
Machinery and equipment	154,059	167,134	1,251,565
Leased assets	5,560	5,616	42,055
Other	6,904	7,210	53,991
	340,155	358,939	2,687,876
Less: Accumulated depreciation	(222,109)	(238,528)	(1,786,191)
	118,046	120,411	901,685
Land	34,995	35,292	264,280
Construction in progress	6,154	4,220	31,601
<b>Total property, plant and equipment</b>	159,195	159,923	1,197,566
<b>Intangible assets</b>	1,311	2,553	19,118
<b>Investments and other assets:</b>			
Investments in unconsolidated subsidiaries and affiliates (Note 4)	4,307	4,419	33,091
Investment securities (Notes 4 and 5)	23,950	24,745	185,300
Long-term time deposits (Note 4)	—	18,000	134,791
Deferred tax assets (Note 15)	1,518	1,293	9,682
Asset for retirement benefits (Note 10)	39	45	337
Other	945	1,028	7,699
<b>Total investments and other assets</b>	30,759	49,530	370,900
<b>Total assets</b>	¥ 454,671	¥ 497,083	\$ 3,722,353

## LIABILITIES AND NET ASSETS

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2022	2023	2023
<b>Current liabilities:</b>			
Short-term loans (Notes 4 and 9)	¥ 379	¥ 377	\$ 2,823
Lease obligations (Notes 4 and 9)	286	295	2,209
Payables (Note 4):			
Notes and accounts payable – trade	27,179	31,057	232,567
Amounts due to unconsolidated subsidiaries and affiliates	1,274	1,264	9,465
Other	1,666	1,477	11,060
	30,119	33,798	253,092
Income taxes payable	2,337	3,301	24,719
Accrued expenses	24,072	25,559	191,396
Other	1,846	1,319	9,878
<b>Total current liabilities</b>	59,039	64,649	484,117
<b>Non-current liabilities:</b>			
Lease obligations (Notes 4 and 9)	3,286	3,075	23,027
Deferred tax liabilities (Note 15)	1,975	2,448	18,332
Reserve for retirement benefits for directors and other officers	322	318	2,381
Liability for retirement benefits (Note 10)	21,511	20,246	151,610
Asset retirement obligations	211	213	1,595
Other	1,182	1,383	10,356
<b>Total non-current liabilities</b>	28,487	27,683	207,301
<b>Total liabilities</b>	87,526	92,332	691,418
<b>Contingent liabilities</b> (Note 20)			
<b>Net assets</b> (Notes 16 and 17):			
Shareholders' equity:			
Common stock—			
Authorized: 427,000,000 shares in 2022 and 2023			
Issued: 110,881,044 shares in 2022 and 2023	18,969	18,969	142,047
Capital surplus	22,942	22,942	171,799
Retained earnings	302,224	326,159	2,442,407
Treasury stock, at cost—			
Held by the Company:			
8,704,284 shares in 2022 and 8,704,653 shares in 2023			
Owned by consolidated subsidiaries and affiliates:			
49,018 shares in 2022 and 2023	(8,234)	(8,236)	(61,674)
<b>Total shareholders' equity</b>	335,901	359,834	2,694,579
<b>Accumulated other comprehensive income:</b>			
Net unrealized gain on investment securities, net of taxes (Note 5)	8,330	8,899	66,639
Net unrealized gain (loss) on hedging instruments, net of taxes (Note 6)	47	(34)	(255)
Foreign currency translation adjustments	13,329	25,306	189,501
Adjustments for retirement benefits, net of taxes (Note 10)	(2,725)	(1,827)	(13,681)
<b>Total accumulated other comprehensive income</b>	18,981	32,344	242,204
Non-controlling interests	12,263	12,573	94,152
<b>Total net assets</b>	367,145	404,751	3,030,935
<b>Total liabilities and net assets</b>	¥ 454,671	¥ 497,083	\$ 3,722,353

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
FOR THE YEARS ENDED MARCH 31, 2022 and 2023

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2022	2023	2023
<b>Net sales</b> (Notes 11 and 22)	¥ 361,496	¥ 435,787	\$ 3,263,344
<b>Cost of sales</b> (Notes 7 and 12)	270,978	327,745	2,454,283
Gross profit	90,518	108,042	809,061
<b>Selling, general and administrative expenses</b> (Note 12)	60,780	67,712	507,054
Operating income (Note 22)	29,738	40,330	302,007
<b>Non-operating income (expenses):</b>			
Interest and dividend income	918	2,837	21,245
Interest expenses	(232)	(222)	(1,662)
Equity in earnings of affiliate accounted for under the equity method	146	94	704
Foreign exchange gains (losses)	338	(189)	(1,415)
Loss on sales and disposal of property, plant and equipment, net	(252)	(230)	(1,722)
Impairment losses on fixed assets (Notes 13 and 22)	(65)	(118)	(884)
Subsidy received	406	246	1,842
Loss on disaster (Note 14)	(251)	(83)	(622)
Other, net	840	882	6,604
<b>Income before income taxes</b>	31,586	43,547	326,097
<b>Income taxes</b> (Note 15):			
Current	8,271	10,033	75,131
Deferred	300	20	150
	8,571	10,053	75,281
<b>Net income</b>	23,015	33,494	250,816
<b>Net income attributable to:</b>			
Non-controlling interests	600	368	2,755
<b>Owners of parent</b>	¥ 22,415	¥ 33,126	\$ 248,061

	Yen		U.S. dollars (Note 1)
	2022	2023	2023
<b>Amounts per share of common stock</b> (Note 18):			
Net income	¥ 219.5	¥ 324.4	\$ 2.43
Cash dividends applicable to the year	90.0	100.0	0.75

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
FOR THE YEARS ENDED MARCH 31, 2022 and 2023

		Millions of yen	Thousands of U.S. dollars (Note 1)
	2022	2023	2023
<b>Net income</b>	¥ 23,015	¥ 33,494	\$ 250,816
<b>Other comprehensive income (loss)</b> (Note 21):			
Net unrealized gain (loss) on investment securities, net of tax	(680)	543	4,066
Net unrealized gain (loss) on hedging instruments, net of tax	30	(80)	(599)
Foreign currency translation adjustments	11,585	11,976	89,681
Adjustments for retirement benefits, net of tax	(768)	955	7,152
Share of other comprehensive income (loss) of affiliate accounted for using the equity method	(18)	60	449
<b>Total other comprehensive income</b>	10,149	13,454	100,749
<b>Comprehensive income</b>	¥ 33,164	¥ 46,948	\$ 351,565
<b>Total comprehensive income attributable to:</b>			
Owners of parent	¥ 32,615	¥ 46,489	\$ 348,128
Non-controlling interests	549	459	3,437

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
FOR THE YEARS ENDED MARCH 31, 2022 and 2023

Millions of yen												
	Shareholders' equity					Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity	Net unrealized gain on investment securities, net of taxes	Net unrealized gain (loss) on hedging instruments, net of taxes	Foreign currency translation adjustments	Adjustments for retirement benefits, net of taxes	Total accumulated other comprehensive income		
<b>Balance at April 1, 2021</b>	¥ 18,969	¥ 22,942	¥ 289,001	¥ (8,233)	¥ 322,679	¥ 9,006	¥ 17	¥ 1,744	¥ (1,986)	¥ 8,781	¥ 11,860	¥ 343,320
Net income attributable to owners of parent	—	—	22,415	—	22,415	—	—	—	—	—	—	22,415
Cash dividends paid	—	—	(9,192)	—	(9,192)	—	—	—	—	—	—	(9,192)
Change in ownership interest of parent due to transactions with non-controlling interests	—	(0)	—	—	(0)	—	—	—	—	—	—	(0)
Acquisition of treasury stock	—	—	—	(1)	(1)	—	—	—	—	—	—	(1)
Net changes in items except shareholders' equity	—	—	—	—	—	(676)	30	11,585	(739)	10,200	403	10,603
<b>Balance at March 31, 2022</b>	18,969	22,942	302,224	(8,234)	335,901	8,330	47	13,329	(2,725)	18,981	12,263	367,145
Net income attributable to owners of parent	—	—	33,126	—	33,126	—	—	—	—	—	—	33,126
Cash dividends paid	—	—	(9,191)	—	(9,191)	—	—	—	—	—	—	(9,191)
Change in ownership interest of parent due to transactions with non-controlling interests	—	(0)	—	—	(0)	—	—	—	—	—	—	(0)
Acquisition of treasury stock	—	—	—	(2)	(2)	—	—	—	—	—	—	(2)
Net changes in items except shareholders' equity	—	—	—	—	—	569	(81)	11,977	898	13,363	310	13,673
<b>Balance at March 31, 2023</b>	<b>¥ 18,969</b>	<b>¥ 22,942</b>	<b>¥ 326,159</b>	<b>¥ (8,236)</b>	<b>¥ 359,834</b>	<b>¥ 8,899</b>	<b>¥ (34)</b>	<b>¥ 25,306</b>	<b>¥ (1,827)</b>	<b>¥ 32,344</b>	<b>¥ 12,573</b>	<b>¥ 404,751</b>

Thousands of U.S. dollars (Note 1)												
	Shareholders' equity					Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity	Net unrealized gain on investment securities, net of taxes	Net unrealized gain (loss) on hedging instruments, net of taxes	Foreign currency translation adjustments	Adjustments for retirement benefits, net of taxes	Total accumulated other comprehensive income		
<b>Balance at March 31, 2022</b>	\$ 142,047	\$ 171,799	\$ 2,263,172	\$ (61,659)	\$ 2,515,359	\$ 62,378	\$ 352	\$ 99,813	\$ (20,406)	\$ 142,137	\$ 91,830	\$ 2,749,326
Net income attributable to owners of parent	—	—	248,061	—	248,061	—	—	—	—	—	—	248,061
Cash dividends paid	—	—	(68,826)	—	(68,826)	—	—	—	—	—	—	(68,826)
Change in ownership interest of parent due to transactions with non-controlling interests	—	(0)	—	—	(0)	—	—	—	—	—	—	(0)
Acquisition of treasury stock	—	—	—	(15)	(15)	—	—	—	—	—	—	(15)
Net changes in items except shareholders' equity	—	—	—	—	—	4,261	(607)	89,688	6,725	100,067	2,322	102,389
<b>Balance at March 31, 2023</b>	<b>\$ 142,047</b>	<b>\$ 171,799</b>	<b>\$ 2,442,407</b>	<b>\$ (61,674)</b>	<b>\$ 2,694,579</b>	<b>\$ 66,639</b>	<b>\$ (255)</b>	<b>\$ 189,501</b>	<b>\$ (13,681)</b>	<b>\$ 242,204</b>	<b>\$ 94,152</b>	<b>\$ 3,030,935</b>

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES  
FOR THE YEARS ENDED MARCH 31, 2022 and 2023

		Millions of yen	Thousands of U.S. dollars (Note 1)
	2022	2023	2023
<b>Cash flows from operating activities:</b>			
Income before income taxes	¥ 31,586	¥ 43,547	\$ 326,097
Depreciation and amortization	15,274	15,999	119,807
Impairment losses on fixed assets	65	118	884
Equity in earnings of affiliate accounted for under the equity method	(146)	(94)	(704)
Increase (decrease) in reserve for retirement benefits for directors and other officers	2	(4)	(30)
Increase in allowance for doubtful accounts	12	27	202
Increase in liability for retirement benefits	219	14	105
Interest and dividend income	(918)	(2,837)	(21,245)
Interest expenses	232	222	1,662
Loss on sales and disposal of property, plant and equipment, net	252	230	1,722
Increase in notes and accounts receivable - trade	(4,822)	(2,324)	(17,403)
Increase in inventories	(1,425)	(7,434)	(55,669)
Increase in notes and accounts payable - trade	3,394	3,532	26,449
Increase in accrued expenses	850	1,208	9,046
Other, net	(1,721)	(2,187)	(16,376)
Subtotal	42,854	50,017	374,547
Interest and dividend income received	1,128	1,247	9,338
Interest expenses paid	(232)	(222)	(1,662)
Income taxes paid	(10,457)	(9,011)	(67,478)
<b>Net cash provided by operating activities</b>	<b>33,293</b>	<b>42,031</b>	<b>314,745</b>
<b>Cash flows from investing activities:</b>			
Payments for time deposits	(84,359)	(105,192)	(787,719)
Proceeds from maturities of time deposits	93,154	91,254	683,346
Payments for purchase of securities	(107,000)	(86,000)	(644,002)
Proceeds from sales and redemption of securities	84,000	89,000	666,467
Payments for purchase of property, plant and equipment	(12,638)	(13,372)	(100,135)
Proceeds from sales of property, plant and equipment	8	8	60
Payments for purchase of intangible assets	(328)	(951)	(7,121)
Payments for purchase of investment securities	(237)	(32)	(240)
Proceeds from sales of investment securities	2	—	—
Payments for loans receivable	(1,910)	(1,840)	(13,779)
Proceeds from collection of loans receivable	1,872	1,819	13,621
Other, net	128	101	756
<b>Net cash used in investing activities</b>	<b>(27,308)</b>	<b>(25,205)</b>	<b>(188,746)</b>
<b>Cash flows from financing activities:</b>			
Proceeds from short-term loans	750	890	6,665
Repayments of short-term loans	(722)	(891)	(6,672)
Purchase of treasury stock of subsidiaries	(1)	(2)	(15)
Cash dividends paid	(9,185)	(9,186)	(68,788)
Cash dividends paid to non-controlling interests	(142)	(145)	(1,086)
Other, net	(297)	(285)	(2,135)
<b>Net cash used in financing activities</b>	<b>(9,597)</b>	<b>(9,619)</b>	<b>(72,031)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>130</b>	<b>1,009</b>	<b>7,556</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(3,482)</b>	<b>8,216</b>	<b>61,524</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>32,833</b>	<b>29,351</b>	<b>219,792</b>
<b>Cash and cash equivalents at end of year</b> (Note 3)	<b>¥ 29,351</b>	<b>¥ 37,567</b>	<b>\$ 281,316</b>

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

TOYO SUISAN KAISHA, LTD. AND ITS SUBSIDIARIES

## 1 Basis of presentation of consolidated financial statements

The accompanying consolidated financial statements of Toyo Suisan Kaisha, Ltd. (the "Company") and its consolidated subsidiaries (collectively, the "Group") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with generally accepted accounting principles in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Japanese Financial

Instruments and Exchange Act. Certain supplementary information included in the statutory Japanese language consolidated financial statements is not presented in the accompanying consolidated financial statements. Certain reclassifications have been made to the prior year's consolidated financial statements to conform to the current year's presentation.

The translation of the Japanese yen amounts into U.S. dollar is included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2023, which was ¥133.54 to U.S. \$1. This convenience translation should not be construed as a representation that the Japanese yen amounts have been, could have been, or could be in the future, converted into U.S. dollar at this or any other rate of exchange.

## 2 Summary of significant accounting policies

### (1) Scope of consolidation

The Company had 27 subsidiaries as of March 31, 2022 and 2023.

The accompanying consolidated financial statements include the accounts of the Company and 23 subsidiaries as of March 31, 2022 and 2023. Significant subsidiaries are consolidated.

The following are the Company's consolidated subsidiaries as of March 31, 2022 and 2023:

Name of subsidiary	Equity ownership percentage	
	2022	2023
Hachinohe Toyo Co., Ltd.	100.0%	100.0%
Kofu Toyo Co., Ltd.	100.0	100.0
Fukushima Foods Co., Ltd.	100.0	100.0
Miyagi Toyo Kaisha, Ltd.	100.0	100.0
Shuetsu Co., Ltd.	100.0	100.0
Shinto Corporation	100.0	100.0
Imari Toyo Co., Ltd.	100.0	100.0
Fresh Diner Corporation	100.0	100.0
Tokyo Commercial Co., Ltd.	100.0	100.0
Choshi Toyo Kaisha, Ltd.	100.0	100.0
Yutaka Foods Corporation	50.9	50.9
Mitsuwa Daily Co., Ltd.	100.0	100.0
Saihoku Toyo Kaisha, Ltd.	100.0	100.0
Shonan Toyo Kaisha, Ltd.	100.0	100.0
Suruga Toyo Kaisha, Ltd.	100.0	100.0
Maruchan, Inc. (*1)	100.0	100.0
Maruchan Virginia, Inc. (*1)	100.0	100.0
Maruchan Texas, Inc. (*1)	100.0	100.0
Maruchan de Mexico, S.A. de C.V. (*2)	100.0	100.0
Sanmaru de Mexico, S.A. de C.V. (*2)	100.0	100.0
Maruchan do Brasil Serviços Ltda. (*3)	100.0	100.0
Pac-Mar, Inc. (*1)	100.0	100.0
Shimaya Co., Ltd.	61.0	61.0

(\*1) Incorporated in the U.S.A.

(\*2) Incorporated in Mexico

(\*3) Incorporated in Brazil

The remaining four unconsolidated subsidiaries as of March 31, 2022 and 2023 whose combined assets, net sales, net income and retained earnings are insignificant to the consolidated financial statements have not been consolidated.

The following are the major unconsolidated subsidiaries of the Company as of March 31, 2022 and 2023:

Yaizu Shinto Co., Ltd.

Towa Estate Co., Ltd.

### (2) Accounting for investments in unconsolidated subsidiaries and affiliates

The Company had four affiliates as of March 31, 2022 and 2023.

The equity method has been applied to the following affiliate for the years ended March 31, 2022 and 2023:

Name of affiliate	Equity ownership percentage	
	2022	2023
Semba Tohka Industries Co., Ltd.	26.4%	26.4%

The investments in the four unconsolidated subsidiaries as of March 31, 2022 and 2023 and three affiliates (Higashimaru International Corporation and other two affiliates) as of March 31, 2022 and 2023 were carried at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

### (3) Consolidation principles

The reporting date of the following consolidated subsidiaries' financial statements is different from that of the Company's.



Maruchan de Mexico, S.A. de C.V.	December 31
Sanmaru de Mexico, S.A. de C.V.	December 31
Maruchan do Brasil Serviços Ltda.	December 31

Financial statements provisionally prepared by the above consolidated subsidiaries as of the balance sheet date of the Company have been used for consolidation purposes.

#### (4) Foreign currency translation

Foreign currency monetary receivables and payables are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. Resulting gains and losses are included in net income for the period.

The balance sheet accounts of foreign subsidiaries are translated into Japanese yen at the exchange rates prevailing at the balance sheet date except for the components of net assets, which are translated into Japanese yen at their historical rates. Differences arising from such translation are presented as foreign currency translation adjustments in net assets. Revenue and expense accounts are translated into Japanese yen using the exchange rates prevailing at the balance sheet date.

#### (5) Cash and cash equivalents

Cash and cash equivalents in the consolidated statements of cash flows consist of cash on hand, cash at banks which can be withdrawn on demand, and short-term investments with original maturities of three months or less that are readily converted into cash and subject to insignificant risk of changes in value.

#### (6) Securities

Marketable available-for-sale securities are stated at fair value with unrealized gains and losses, net of applicable taxes, reported as a component of accumulated other comprehensive income. The cost of securities sold is determined by the moving-average method. Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method.

#### (7) Derivative financial instruments

The Group enters into derivative transactions in order to manage market risk of fluctuations in foreign currency exchange rates. Derivative financial instruments are carried at fair value with changes in unrealized gain or loss charged or credited to income, except for those which meet the criteria for deferral hedge accounting under which unrealized gain or loss is deferred as a component of net assets.

Deferral hedge accounting is applied to derivatives which qualify as hedges, under which unrealized gain or loss is deferred. Hedging instruments are foreign exchange forward contracts, and hedged items are monetary receivables and payables denominated in foreign currencies and forecast transactions denominated in foreign currencies. The Group assesses the effectiveness of its hedging activities by comparing the changes in the foreign exchange rate of the hedged item against the changes in the foreign exchange rate of the hedging instrument. Hedge effectiveness of foreign exchange forward contracts is not assessed because the Group enters into a foreign exchange forward contract with the same amount in a foreign currency and the same maturity date as the underlying

hedged item in accordance with the Company's risk management policies and therefore the foreign exchange rate of the hedged item is effectively correlated with that of the hedging instrument. For forecast transactions, the Group assesses the feasibility.

#### (8) Allowance for doubtful accounts

To provide for possible credit losses, allowance for doubtful accounts is provided based on past experience for general receivables and on an individual assessment of the collectability of the account for doubtful receivables.

#### (9) Inventories

Inventories are stated at the lower of cost, principally determined by the monthly moving-average method, or net realizable value.

#### (10) Property, plant and equipment (excluding leased assets)

Depreciation of property, plant and equipment (excluding leased assets) is mainly computed using the declining balance method based on the estimated useful lives of the assets. The Company and its domestic consolidated subsidiaries, however, apply the straight-line method to buildings (excluding facilities attached to buildings) acquired on or after April 1, 1998 and facilities attached to buildings and structures acquired on or after April 1, 2016.

The ranges of useful lives are as follows:

Buildings and structures	15-50 years
Machinery and equipment	4-12 years

#### (11) Intangible assets (excluding leased assets)

Amortization of intangible assets is computed by the straight-line method. Software for internal use owned by the Company and its domestic consolidated subsidiaries is amortized over its expected useful life (five years) by the straight-line method.

#### (12) Accounting for leases

Leased assets under finance lease arrangements which transfer ownership of the assets to the lessee are depreciated by the same method as the one applied to property, plant and equipment.

Leased assets under finance lease arrangements which do not transfer ownership of the assets to the lessee are depreciated over the lease term by the straight-line method with no residual value.

#### (13) Retirement benefits

##### (a) Retirement benefits for employees

Retirement benefit obligations are attributed to periods on a benefit formula basis. Past service costs that are yet to be recognized are amortized by the straight-line method over periods (mainly 10 years), no longer than the average remaining years of service of the employees. Actuarial gains and losses that are yet to be recognized are amortized by the straight-line method over periods (mainly 10 years), no longer than the average remaining years of service of the employees, commencing from the following year.

Certain domestic consolidated subsidiaries apply the simplified method where the amount required for voluntary retirement at the balance sheet date is treated as the retirement benefit obligations in order to calculate their liability for retirement benefits and retirement

benefit costs.

#### **(b) Retirement benefits for directors and other officers**

To provide for expenditures on retirement benefits for directors and other officers, reserve for retirement benefits for directors and other officers is recorded by certain domestic consolidated subsidiaries at an amount that would be required to be paid in accordance with their internal regulations if all eligible directors and other officers resign their positions at the balance sheet date.

#### **(14) Basis for recognizing revenue and expenses**

The following are the details of main performance obligations and the general timing of revenue recognition in the Group's major businesses.

##### **(a) Seafood**

The Seafood business mainly purchases, processes and sells seafood in and outside Japan.

Under a sales contract with a customer, the business has an obligation to transfer finished goods ordered by the customer, and such performance obligation is satisfied generally when promised goods are transferred. For transactions in Japan, however, the business recognizes revenue upon shipment applying paragraph 98 Treatment of recognition upon shipment and other base in the "Implementation Guidance on Accounting Standard for Revenue Recognition" because it takes about a few days from when ordered goods are shipped out to when the control of the goods is transferred to customers.

The business's revenue is calculated by deducting estimated discounts and rebates from prices in contracts and recognized only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Consideration payable to customers is deducted from net sales.

For some transactions where the Group is an agent or a consignee for the provision of goods or services to customers, the business recognizes revenue on a net basis (the net amount of consideration that the Group retains after paying the supplier the consideration received from the customer).

The Group needs not adjust the promised amount of consideration for the effects of a significant financing component as consideration in sales contracts is collected within about one year after the control of promised goods was transferred to customers.

##### **(b) Overseas Instant Noodles**

The Overseas Instant Noodles business manufactures and sells instant noodles in the Americas, mainly in the U.S.A. and Mexico.

Under a sales contract with a customer, the business has an obligation to transfer finished goods ordered by the customer, and such performance obligation is satisfied generally when promised goods are transferred. Accordingly, the business generally recognizes revenue upon acceptance.

The business's revenue is calculated by deducting estimated discounts and rebates from prices in contracts and recognized only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Consideration payable to customers is deducted from net sales.

The Group needs not adjust the promised amount of consideration

for the effects of a significant financing component as consideration in sales contracts is collected within about one year after the control of promised goods was transferred to customers.

##### **(c) Domestic Instant Noodles, Frozen and Refrigerated Foods, and Processed Foods**

The Domestic Instant Noodles business mainly manufactures and sells instant noodles in Japan, the Frozen and Refrigerated Foods business mainly manufactures and sells frozen and refrigerated foods in Japan, and the Processed Foods business mainly manufactures and sells processed foods in Japan.

Under a sales contract with a customer, each business has an obligation to transfer finished goods ordered by the customer, and such performance obligation is satisfied generally when promised goods are transferred. The businesses, however, recognize revenue upon shipment applying paragraph 98 Treatment of recognition upon shipment and other base in the "Implementation Guidance on Accounting Standard for Revenue Recognition" because it takes about a few days from when ordered goods are shipped out to when the control of the goods is transferred to customers.

These businesses' revenue is calculated by deducting estimated discounts and rebates from prices in contracts and recognized only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Consideration payable to customers is deducted from net sales.

The Group needs not adjust the promised amount of consideration for the effects of a significant financing component as consideration in sales contracts is collected within about one year after the control of promised goods was transferred to customers.

##### **(d) Cold-Storage**

The Cold-Storage business stores goods entrusted by customers in refrigerated or frozen storage facilities mainly in Japan.

Under a contract for the cold storage service with a customer, the business has an obligation to store goods entrusted by the customer in refrigerated or frozen storage facilities. The Group determines that the customer simultaneously receives and consumes the benefits provided as the Group provides the cold storage service, so performance obligation is satisfied over time. Accordingly, the business recognizes revenue based on the number of days the storage service is provided during the reporting period.

The Group needs not adjust the promised amount of consideration for the effects of a significant financing component as consideration in contracts for the cold storage service is collected within about one year after the satisfaction of a performance obligation over a time period corresponding to the number of days the storage service was provided.

##### **(e) Other**

In the other businesses, the Group mainly makes and sells packed lunches and deli foods in Japan.

Under a sales contract with a customer, the Group has an obligation to transfer finished goods ordered by the customer, and such performance obligation is satisfied generally when promised goods are transferred. Accordingly, the Group generally recognizes revenue upon acceptance.

The businesses' revenue is calculated by deducting estimated

discounts and rebates from prices in contracts and recognized only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Consideration payable to customers is deducted from net sales.

For some transactions where the Group is an agent for the provision of goods or services to customers, revenue is recognized on a net basis (the net amount of consideration that the Group retains after paying the supplier the consideration received from the customer).

The Group needs not adjust the promised amount of consideration for the effects of a significant financing component as consideration in sales contracts is collected within about one year after the control of promised goods was transferred to customers.

### (15) Net income and cash dividends per share of common stock

Net income per share of common stock is based on the weighted-average number of shares of common stock outstanding during the year.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

### (16) Significant accounting estimates

#### (Impairment loss on property, plant and equipment)

##### (a) Amounts recognized in consolidated financial statements

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Property, plant and equipment	¥ 159,195	¥ 159,923	\$ 1,197,566
Property, plant and equipment in packaged cooked rice business	8,518	8,233	61,652
Proportion of total assets (%)	1.9%	1.7%	—

##### (b) Information on details of significant accounting estimate of identified item

The Company was required to make a judgment as to whether an impairment loss should be recognized on property, plant and equipment used in the packaged cooked rice business within the Processed Foods Segment. This judgment was based on the fact that an impairment indicator was identified as its operating income has been negative for some consecutive years, primarily due to rising production costs caused by the recent escalation of raw material and utility costs in addition to the initial capital expenditures.

The Company determined that this asset group did not need to recognize an impairment loss, because the undiscounted future cash flows expected to be generated from this asset group, based on the mid-term business plan, exceeded the carrying amount.

The undiscounted future cash flows, which were used to determine whether an impairment loss should be recognized, were estimated based on the mid-term business plan that utilizes the growth of the packaged cooked rice market and forecasts of rice prices as key assumptions. The mid-term business plan was developed based on management's assessment on the future business outlook and the previous years' results, and by using information available from external and internal sources.

Regarding the assumptions that were used for estimating the undiscounted future cash flows, if the undiscounted future cash flows decrease due to the difference between the actual growth of the packaged cooked rice market and/or rice prices and the forecasted figures, an impairment loss may be recognized in the consolidated financial statements for the year ending March 31, 2024.

### (17) Changes in accounting policies

#### Adoption of FASB ASU No. 2016-02, Leases

The Company's overseas consolidated subsidiaries in the U.S.A. adopted the Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2016-02, Leases, at the beginning of the year ended March 31, 2023. Accordingly, the consolidated subsidiaries recognize assets and liabilities for all leases in principle for lessee accounting.

The consolidated subsidiaries elected the transition method in adopting ASU No. 2016-02 and recognized the cumulative effect of initially adopting ASU No. 2016-02 at the date of adoption.

Consequently, investments and other assets, current liabilities, and non-current liabilities in the consolidated balance sheet as of March 31, 2023 increased by ¥262 million (\$1,962 thousand), ¥141 million (\$1,056 thousand), and ¥119 million (\$891 thousand), respectively. The effect on the consolidated statement of income for the year ended March 31, 2023 was immaterial.

### (18) Accounting standards issued but not yet adopted

- "Accounting Standard for Current Income Taxes" (Accounting Standards Board of Japan ("ASBJ") Statement No. 27, revised on October 28, 2022)
- "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, revised on October 28, 2022)
- "Implementation Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, revised on October 28, 2022)

#### (a) Overview

The above revised standards and implementation guidance are the results of the ASBJ's reviewing where to record income tax expense, that is, taxation on other comprehensive income, which was to be reviewed after the issue of ASBJ Statement No. 28 revised in February 2018, "Partial Amendments to Accounting Standard for Tax Effect Accounting," and other implementation guidance in the process of deliberations for the transfer of practical guidelines for tax effect accounting issued by the Japanese Institute of Certified Public Accountants to the ASBJ.

#### (b) Scheduled date of adoption

The Company and its domestic consolidated subsidiaries expect to adopt the revised standards and the revised implementation guidance at the beginning of the year ending March 31, 2025.

#### (c) Effects of adopting the standards and implementation guidance

The Company is currently evaluating the effects of adopting the revised standards and the revised implementation guidance on its consolidated financial statements.

### 3 Cash flow information

Cash and cash equivalents in the consolidated statements of cash flows for the years ended March 31, 2022 and 2023 are reconciled to cash on hand and at banks in the consolidated balance sheets as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Cash on hand and at banks	¥ 112,922	¥ 124,014	\$ 928,666
Time deposits with maturities of more than 3 months	(83,571)	(86,447)	(647,350)
Cash and cash equivalents	¥ 29,351	¥ 37,567	\$ 281,316

### 4 Financial instruments

#### (1) Outline of financial instruments

##### (a) Policy for financial instruments

The Group manages their funds only using short-term and long-term deposits, short-term loans receivable to group companies (cash management system), and other equivalent instruments and raises funds primarily through short-term loans from group companies (cash management system). Derivative transactions are not used for speculative purposes, but to hedge the market risk of fluctuations in foreign currency exchange rates associated with monetary receivables and payables denominated in foreign currencies.

##### (b) Details of financial instruments and related risks

Notes and accounts receivable - trade are exposed to customer credit risk. Securities comprise domestic certificates of deposit with short maturity. Investment securities are exposed to market price fluctuation risk. Long-term time deposits are exposed to the credit risk of the financial institution.

Notes and accounts payable - trade are due within one year. Short-term loans are primarily comprised of short-term loans from group companies (cash management system). Lease obligations under finance leases are mainly for the purpose of financing for capital investments.

Derivative transactions consist of foreign exchange forward contracts for the purpose of hedging foreign currency exchange risk associated with trade receivables and payables denominated in foreign currencies. Information about hedge accounting is as stated in the note "2. Summary of significant accounting policies, (7) Derivative financial instruments."

##### (c) Risk management for financial instruments

###### a. Credit risk management (customers' default risk)

The Company manages its credit risk associated with trade receivables by monitoring due dates and outstanding balances for each customer and monitoring the creditworthiness of its main customers semiannually in accordance with internal regulations. In addition, the Company is making efforts to identify and mitigate risks of bad debts from customers who are having financial difficulties. The Company's consolidated subsidiaries manage their risk in line with the Company's internal regulations.

The Company opens long-term deposit accounts only at creditworthy financial institutions.

The Group enters into derivative contracts only with highly rated financial institutions in order to reduce the risk of counterparty default.

###### b. Market risk management (risk of fluctuations in foreign currency exchange rates and market prices)

The Company and some of its consolidated subsidiaries enter into foreign exchange forward contracts to hedge the foreign currency exchange risk on trade payables denominated in foreign currencies.

Investment securities are managed by monitoring market values and the financial position of issuers, customers and suppliers, on a regular basis.

Each derivative transaction is conducted by the department requiring the transaction in accordance with the Company's internal regulations. The department confirms the contract and reconciles the balances as well as reports them to the general manager of the accounting department. Some of the Company's consolidated subsidiaries manage their risk in line with the Company's internal regulations.

###### c. Liquidity risk management and fundraising (risk that the Group may not be able to meet its contractual obligations on due dates)

The accounting department of the Company prepares short-term and long-term financing plans on a timely basis based on reports from departments and holds an adequate volume of liquid assets to manage liquidity risk. The Company's consolidated subsidiaries use a cash management system for efficient fund management in order to manage their liquidity risk.

###### (d) Supplementary explanation for fair values of financial instruments

Since various assumptions and factors are reflected in estimating the fair value, different assumptions and factors could result in different fair value. The contract amounts of derivative transactions in the note "6. Derivative financial instruments" are not necessarily indicative of the market risk involved in derivative transactions.

###### (e) Concentration of credit risk

As of March 31, 2023, 34.7% of total trade receivables are from the Company's major customer.

## (2) Fair values of financial instruments

The carrying amounts of financial instruments on the consolidated balance sheets as of March 31, 2022 and 2023 and their fair values are shown in the following table. The following table does not include nonmarketable equity securities (see (b) below).

	Millions of yen		
	Carrying amount	Fair value	Unrealized gain (loss)
<b>2022</b>			
(1) Investments in unconsolidated subsidiaries and affiliates	¥ 2,861	¥ 1,881	¥ (980)
(2) Investment securities: Available-for-sale securities	23,167	23,167	—
<b>Assets total</b>	¥ 26,028	¥ 25,048	¥ (980)
(1) Lease obligations (*1)	¥ 3,572	¥ 3,535	¥ (37)
<b>Liabilities total</b>	¥ 3,572	¥ 3,535	¥ (37)
Derivative transactions (*2)	¥ 68	¥ 68	¥ —

	Millions of yen		
	Carrying amount	Fair value	Unrealized gain (loss)
<b>2023</b>			
(1) Investments in unconsolidated subsidiaries and affiliates	¥ 2,974	¥ 1,941	¥ (1,033)
(2) Investment securities: Available-for-sale securities	23,962	23,962	—
(3) Long-term time deposits	18,000	18,000	—
<b>Assets total</b>	¥ 44,936	¥ 43,903	¥ (1,033)
(1) Lease obligations (*1)	¥ 3,370	¥ 3,304	¥ (66)
<b>Liabilities total</b>	¥ 3,370	¥ 3,304	¥ (66)
Derivative transactions (*2)	¥ (42)	¥ (42)	¥ —

	Thousands of U.S. dollars		
	Carrying amount	Fair value	Unrealized gain (loss)
<b>2023</b>			
(1) Investments in unconsolidated subsidiaries and affiliates	\$ 22,270	\$ 14,535	\$ (7,735)
(2) Investment securities: Available-for-sale securities	179,437	179,437	—
(3) Long-term time deposits	134,791	134,791	—
<b>Assets total</b>	\$ 336,498	\$ 328,763	\$ (7,735)
(1) Lease obligations (*1)	\$ 25,236	\$ 24,742	\$ (494)
<b>Liabilities total</b>	\$ 25,236	\$ 24,742	\$ (494)
Derivative transactions (*2)	\$ (315)	\$ (315)	\$ —

(\*1) Current portion of lease obligations is included in (1) Lease obligations.

(\*2) The value of assets and liabilities arising from derivative transactions is shown at net value, and the net liability position is shown in parentheses.

### Notes:

(a) Since cash on hand and at banks, notes and accounts receivable - trade, securities (certificates of deposits), notes and accounts payable - trade, and short-term loans are settled in a short period of time, their carrying amount approximates fair value. Accordingly, information about these items is not disclosed.

(b) Carrying amounts of nonmarketable equity securities

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Unlisted equity securities	¥ 783	¥ 783	\$ 5,863
Investments in unconsolidated subsidiaries and affiliates	1,446	1,446	10,828

The above items are excluded from “(1) Investments in unconsolidated subsidiaries and affiliates and (2) Investment securities – Available-for-sale securities.”

(c) Maturity analysis for monetary receivables and securities with maturity at March 31, 2022 and 2023

2022	Millions of yen			
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years through 10 years	Due after 10 years
Cash on hand and at banks	¥ 112,922	¥ —	¥ —	¥ —
Notes and accounts receivable - trade	56,656	—	—	—
Securities: Certificates of deposit	65,000	—	—	—
<b>Total</b>	<b>¥ 234,578</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥ —</b>

2023	Millions of yen			
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years through 10 years	Due after 10 years
Cash on hand and at banks	¥ 124,014	¥ —	¥ —	¥ —
Notes and accounts receivable - trade	59,414	—	—	—
Securities: Certificates of deposit	62,000	—	—	—
Long-term time deposits	—	18,000	—	—
<b>Total</b>	<b>¥ 245,428</b>	<b>¥ 18,000</b>	<b>¥ —</b>	<b>¥ —</b>

2023	Thousands of U.S. dollars			
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years through 10 years	Due after 10 years
Cash on hand and at banks	\$ 928,666	\$ —	\$ —	\$ —
Notes and accounts receivable - trade	444,915	—	—	—
Securities: Certificates of deposit	464,280	—	—	—
Long-term time deposits	—	134,791	—	—
<b>Total</b>	<b>\$ 1,837,861</b>	<b>\$ 134,791</b>	<b>\$ —</b>	<b>\$ —</b>

(d) Annual maturities of lease obligations

See the note “9. Short-term loans and lease obligations.”

### (3) Fair values of financial instruments by level

The fair values of financial instruments are categorized into the following three levels depending on the observability and the significance of inputs used in the fair value measurements.

Level 1 Fair Values: Of observable inputs used in fair value measurement, fair values measured at quoted prices in active markets for identical assets or liabilities

Level 2 Fair Values: Of observable inputs used in fair value measurement, fair values measured using inputs other than Level 1 inputs

Level 3 Fair Values: Fair values measured using unobservable inputs

When using more than one input that is significant to fair value measurement, the Group categorizes the fair value on the basis of the lowest priority level input.

#### (a) Financial instruments measured at fair value in the consolidated balance sheet

2022	Millions of yen			
	Fair value			
	Level 1	Level 2	Level 3	Total
Investment securities: Available-for-sale securities	¥ 23,167	¥ —	¥ —	¥ 23,167
Derivative transactions	—	68	—	68

**2023**

Millions of yen

	Fair value			
	Level 1	Level 2	Level 3	Total
Investment securities: Available-for-sale securities	¥ 23,962	¥ —	¥ —	¥ 23,962
Derivative transactions	—	(42)	—	(42)

**2023**

Thousands of U.S. dollars

	Fair value			
	Level 1	Level 2	Level 3	Total
Investment securities: Available-for-sale securities	\$ 179,437	\$ —	\$ —	\$ 179,437
Derivative transactions	—	(315)	—	(315)

**(b) Financial instruments not measured at fair value in the consolidated balance sheet****2022**

Millions of yen

	Fair value			
	Level 1	Level 2	Level 3	Total
Investments in unconsolidated subsidiaries and affiliates	¥ 1,881	¥ —	¥ —	¥ 1,881
Lease obligations	—	3,535	—	3,535

**2023**

Millions of yen

	Fair value			
	Level 1	Level 2	Level 3	Total
Investments in unconsolidated subsidiaries and affiliates	¥ 1,941	¥ —	¥ —	¥ 1,941
Long-term time deposits	—	18,000	—	18,000
<b>Assets total</b>	¥ 1,941	¥ 18,000	¥ —	¥ 19,941
Lease obligations	¥ —	¥ 3,304	¥ —	¥ 3,304
<b>Liabilities total</b>	¥ —	¥ 3,304	¥ —	¥ 3,304

**2023**

Thousands of U.S. dollars

	Fair value			
	Level 1	Level 2	Level 3	Total
Investments in unconsolidated subsidiaries and affiliates	\$ 14,535	\$ —	\$ —	\$ 14,535
Long-term time deposits	—	134,791	—	134,791
<b>Assets total</b>	\$ 14,535	\$ 134,791	\$ —	\$ 149,326
Lease obligations	\$ —	\$ 24,742	\$ —	\$ 24,742
<b>Liabilities total</b>	\$ —	\$ 24,742	\$ —	\$ 24,742

**Note:** Valuation techniques used to measure fair value and inputs used in fair value measurement

## Investment securities and Investments in unconsolidated subsidiaries and affiliates

The fair values of listed equity securities are estimated based on quoted market prices for the securities. Listed equity securities are traded in active markets, and therefore the fair values are categorized within Level 1 Fair Values.

## Long-term time deposits

The fair values of long-term time deposits are measured using the Discounted Cash Flow Method where the total of principal and interest is discounted using the interest rates at which similar deposits would be made and are categorized within Level 2 Fair Values.

## Derivative transactions

The fair values of foreign exchange forward contracts are measured using observable inputs such as foreign currency exchange rates and are categorized within Level 2 Fair Values.

## Lease obligations

The fair values of lease obligations are measured by the Discounted Cash Flow Method using interest rates adjusted for the remaining lease term and the credit risk and are categorized within Level 2 Fair Values.

## 5 Securities

### (1) Information about available-for-sale securities

2022	Millions of yen		
	Carrying amount	Acquisition cost	Difference
Securities whose carrying amount exceeds their acquisition cost: Equity securities	¥ 22,332	¥ 10,262	¥ 12,070
Securities whose carrying amount does not exceed their acquisition cost: Equity securities	835	904	(69)
Other	65,000	65,000	—
	¥ 88,167	¥ 76,166	¥ 12,001

2023	Millions of yen		
	Carrying amount	Acquisition cost	Difference
Securities whose carrying amount exceeds their acquisition cost: Equity securities	¥ 23,846	¥ 11,058	¥ 12,788
Securities whose carrying amount does not exceed their acquisition cost: Equity securities	116	140	(24)
Other	62,000	62,000	—
	¥ 85,962	¥ 73,198	¥ 12,764

2023	Thousands of U.S. dollars		
	Carrying amount	Acquisition cost	Difference
Securities whose carrying amount exceeds their acquisition cost: Equity securities	\$ 178,568	\$ 82,807	\$ 95,761
Securities whose carrying amount does not exceed their acquisition cost: Equity securities	869	1,048	(179)
Other	464,280	464,280	—
	\$ 643,717	\$ 548,135	\$ 95,582

**Note:** Unlisted equity securities (carrying amount as of March 31, 2022 and 2023 was ¥783 million and ¥783 million (\$5,863 thousand), respectively) are not included in the above table because they do not have a quoted market price.

### (2) Sales of available-for-sale securities and the aggregate gain and loss

2022	Millions of yen		
	Sales proceeds	Aggregate gain	Aggregate loss
Equity securities	¥ 2	¥ 2	¥ —

There is no applicable information to be disclosed for the year ended March 31, 2023.

### (3) Write-down of investment securities

During the years ended March 31, 2022 and 2023, the Group recognized losses on write-down of investment securities of ¥6 million for available-for-sale securities and ¥0 million (\$0 thousand) for available-for-sale securities, respectively.

The Group recognizes losses on write-down of investment securities based on the following criteria:

- When the fair values of investment securities decline by 50% or more compared to their acquisition costs, such securities are written down to the fair values.
- When the fair values of investment securities decline by 30% to 50% compared to their acquisition costs, the Group, for an individual stock, comprehends gaps between its fair values and carrying amount on the basis of its market price trend and comprehensively assesses financial ratios and other factors in the financial statements published by the issuer and then writes down uncollectible securities to their fair values.



## 6

## Derivative financial instruments

Summarized below are the contract amounts and the fair values of derivative instruments as of March 31, 2022 and 2023, for which hedge accounting has been applied:

				Millions of yen
Transaction type	Major hedged item	Contract amount	Contract amount due over one year	Fair value
Foreign exchange forward contracts: Buying U.S. dollar	Forecast transactions (purchases) denominated in foreign currency	¥ 1,365	¥ —	¥ 68
Foreign exchange forward contracts: Buying U.S. dollar (Note)	Accounts payable - trade	408	—	—
<b>Total</b>		¥ 1,773	¥ —	¥ 68

				Millions of yen
Transaction type	Major hedged item	Contract amount	Contract amount due over one year	Fair value
Foreign exchange forward contracts: Buying U.S. dollar	Forecast transactions (purchases) denominated in foreign currency	¥ 1,753	¥ —	¥ (42)
Foreign exchange forward contracts: Buying U.S. dollar (Note)	Accounts payable - trade	146	—	—
<b>Total</b>		¥ 1,899	¥ —	¥ (42)

				Thousands of U.S. dollars
Transaction type	Major hedged item	Contract amount	Contract amount due over one year	Fair value
Foreign exchange forward contracts: Buying U.S. dollar	Forecast transactions (purchases) denominated in foreign currency	\$ 13,127	\$ —	\$ (315)
Foreign exchange forward contracts: Buying U.S. dollar (Note)	Accounts payable - trade	1,093	—	—
<b>Total</b>		\$ 14,220	\$ —	\$ (315)

**Note:** As foreign exchange forward contracts that meet certain criteria are accounted for with accounts payable - trade as hedged items, the fair values of such foreign exchange forward contracts are included in the fair value of the accounts payable - trade.

## 7

## Inventories

Inventories as of March 31, 2022 and 2023 consisted of the following:

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
Merchandise and finished goods	¥ 12,429	¥ 15,533	\$ 116,317
Work in progress	387	424	3,175
Raw materials and supplies	13,498	18,450	138,161
<b>Total</b>	¥ 26,314	¥ 34,407	\$ 257,653

Some raw materials, which were previously included in "Merchandise and finished goods," have been included in "Raw materials and supplies" mainly because the Group revised the production system in the Seafood business. To reflect this change, the amount as of March 31, 2022 has been reclassified. As a result, such raw materials amounting to ¥4,039 million, which were previously included in "Merchandise and finished goods," have been reclassified to "Raw materials and supplies."

Valuation losses (reversals) due to declines in profitability included in cost of sales for the years ended March 31, 2022 and 2023 were ¥(66) million and ¥(29) million (\$217 thousand), respectively.

## 8 Investment and rental properties

The Company and some of its subsidiaries own rental properties and idle properties in Tokyo and other areas of Japan. Profit from such properties (lease revenue is mainly included in net sales, and lease expenses are mainly included in cost of sales) for the years ended March 31, 2022 and 2023 were ¥383 million and ¥307 million (\$2,299 thousand), respectively.

The carrying amount, net changes during the year and the fair value of such properties as of March 31, 2022 and 2023 were as follows:

				Millions of yen
		Carrying amount		Fair value
Balance at April 1, 2021	Increase / (Decrease)	Balance at March 31, 2022	Balance at March 31, 2022	
¥ 2,907	¥ (192)	¥ 2,715	¥ 7,835	

				Millions of yen
		Carrying amount		Fair value
Balance at April 1, 2022	Increase / (Decrease)	Balance at March 31, 2023	Balance at March 31, 2023	
¥ 2,715	¥ (165)	¥ 2,550	¥ 7,887	

				Thousands of U.S. dollars
		Carrying amount		Fair value
Balance at April 1, 2022	Increase / (Decrease)	Balance at March 31, 2023	Balance at March 31, 2023	
\$ 20,331	\$ (1,236)	\$ 19,095	\$ 59,061	

### Notes:

- (a) The carrying amount represents the acquisition cost less accumulated depreciation and accumulated impairment.  
 (b) The fair value is mainly calculated internally based on the road rating for tax purposes.

## 9 Short-term loans and lease obligations

The weighted-average interest rates on short-term loans at March 31, 2022 and 2023 were 0.476% and 0.467%, respectively.

Lease obligations as of March 31, 2022 and 2023 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Lease obligations at a weighted-average interest rate of 7.392% for 2022 and 2023	¥ 3,572	¥ 3,370	\$ 25,236
Less: Current portion	(286)	(295)	(2,209)
<b>Lease obligations</b>	¥ 3,286	¥ 3,075	\$ 23,027

The aggregate annual maturities of lease obligations as of March 31, 2023 were as follows:

	Millions of yen	Thousands of U.S. dollars
2024	¥ 295	\$ 2,209
2025	266	1,992
2026	250	1,872
2027	245	1,835
2028 and thereafter	2,314	17,328
<b>Total</b>	¥ 3,370	\$ 25,236

## 10 Retirement benefits and pension plans

The Company and its consolidated subsidiaries have funded and unfunded defined benefit plans covering substantially all employees.

Funded defined benefit pension plans provide lump-sum or pension payments based on the current basic salary and the length of service of employees. Unfunded lump-sum severance payment plans provide lump-sum payments based on points. Certain domestic consolidated subsidiaries apply the simplified method where the amount required for voluntary retirement at the balance sheet date is treated as the retirement benefit obligations in order to calculate their liability for retirement benefits and retirement benefit costs.

The tables below include plans to which the simplified method has been applied.

The changes in retirement benefit obligations for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Balance at beginning of year	¥ 41,034	¥ 43,144	\$ 323,079
Service cost	2,037	2,087	15,628
Interest cost	89	95	711
Actuarial losses (gains)	1,544	(880)	(6,590)
Benefits paid	(1,560)	(1,746)	(13,074)
<b>Balance at end of year</b>	<b>¥ 43,144</b>	<b>¥ 42,700</b>	<b>\$ 319,754</b>

The changes in plan assets for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Balance at beginning of year	¥ 20,851	¥ 21,672	\$ 162,288
Expected return on plan assets	1	1	7
Actuarial losses	(44)	(76)	(569)
Employer contributions	1,959	2,110	15,801
Benefits paid	(1,095)	(1,208)	(9,046)
<b>Balance at end of year</b>	<b>¥ 21,672</b>	<b>¥ 22,499</b>	<b>\$ 168,481</b>

Reconciliation between retirement benefit obligations and plan assets and the amounts recognized in the consolidated balance sheets was as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Funded retirement benefit obligations	¥ 34,457	¥ 33,903	\$ 253,879
Plan assets	(21,672)	(22,499)	(168,481)
	12,785	11,404	85,398
Unfunded retirement benefit obligations	8,687	8,797	65,875
Net liability for retirement benefits in the consolidated balance sheet	¥ 21,472	¥ 20,201	\$ 151,273
Liability for retirement benefits	¥ 21,511	¥ 20,246	\$ 151,610
Asset for retirement benefits	(39)	(45)	(337)
Net liability for retirement benefits in the consolidated balance sheet	¥ 21,472	¥ 20,201	\$ 151,273

The components of retirement benefit costs for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Service cost	¥ 2,037	¥ 2,087	\$ 15,628
Interest cost	89	95	711
Expected return on plan assets	(1)	(1)	(7)
Amortization of actuarial losses	869	831	6,223
Amortization of past service costs	(350)	(350)	(2,621)
<b>Retirement benefit costs</b>	<b>¥ 2,644</b>	<b>¥ 2,662</b>	<b>\$ 19,934</b>

The components of adjustments for retirement benefits recognized in other comprehensive income (before income tax effects) for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Past service costs	¥ 350	¥ 350	\$ 2,621
Actuarial losses (gains)	719	(1,635)	(12,244)
<b>Total</b>	<b>¥ 1,069</b>	<b>¥ (1,285)</b>	<b>\$ (9,623)</b>

The components of adjustments for retirement benefits recognized in accumulated other comprehensive income (before income tax effects) as of March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
Unrecognized past service costs	¥ (670)	¥ (320)	\$ (2,396)
Unrecognized actuarial losses	4,663	3,028	22,675
<b>Total</b>	<b>¥ 3,993</b>	<b>¥ 2,708</b>	<b>\$ 20,279</b>

The components of plan assets as of March 31, 2022 and 2023 were as follows:

	2022	2023
Cash on hand and at banks	86%	87%
Life insurance general accounts	14	13
Other	0	0
<b>Total</b>	<b>100%</b>	<b>100%</b>

The expected long-term rate of return on plan assets is determined considering the current and expected allocation of plan assets and the current and expected long-term rates of return derived from various assets constituting plan assets.

Assumptions used for the years ended March 31, 2022 and 2023 were as follows:

	2022	2023
Discount rate	0.2-0.4%	0.2-0.7%
Expected long-term rate of return on plan assets	0-0.3%	0-0.4%

\*Salary increase index by age determined based on the number of points each job earns is used as an expected salary increase rate.

## 11 Revenue recognition

Net sales include revenue from contracts with customers and other revenue. In addition, net sales are mostly comprised of revenue from contracts with customers, and revenue from other sources is insignificant.

### (1) Disaggregated revenue from contracts with customers

Revenue from contracts with customers is disaggregated as in the note "22. Segment information."

### (2) Information to enable users to understand revenue from contracts with customers

Information to enable users to understand revenue from contracts with customers is as stated in the note "2. Summary of significant accounting policies, (14) Basis for recognizing revenue and expenses."

### (3) Relationship between the satisfaction of performance obligations in contracts with customers and cash flows arising from the contracts as well as the amount and timing of revenue expected to be recognized in future periods from existing contracts with customers at March 31, 2022 and 2023

#### (a) Contract balances

The following table presents the balances of receivables from contracts with customers. There were no contract assets or contract liabilities.

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
Receivables from contracts with customers at beginning of year	¥ 51,567	¥ 56,689	\$ 424,510
Receivables from contracts with customers at end of year	56,689	59,445	445,148

#### (b) Transaction price allocated to the remaining performance obligations

The Group does not have any significant transactions with an original expected contract duration of more than one year. All significant consideration from contracts with customers is included in the transaction price.

## 12 Research and development expenses

Research and development expenses for the years ended March 31, 2022 and 2023 were ¥1,816 million and ¥1,787 million (\$13,382 thousand), respectively.

### 13 Impairment losses on fixed assets

For the years ended March 31, 2022 and 2023, the Company and its consolidated subsidiaries recognized impairment losses on fixed assets for the following groups of assets.

2022			Millions of yen	
Use	Type of assets	Business	2022	
Business assets	Buildings and structures	Other	¥ 2	
	Machinery and equipment	Processed Foods, and Other	37	
	Other	Other	1	
Idle assets	Buildings and structures	—	25	
			¥ 65	

2023			Millions of yen	Thousands of U.S. dollars
Use	Type of assets	Business	2023	2023
Business assets	Buildings and structures	Frozen and Refrigerated Foods	¥ 29	\$ 217
	Machinery and equipment	Processed Foods, Frozen and Refrigerated Foods, and Other	77	577
	Other	Processed Foods, and Other	12	90
			¥ 118	\$ 884

The Company and its consolidated subsidiaries group their business assets by business and idle assets by property.

The carrying amounts of impaired business assets were reduced to their recoverable amounts due to reduced profitability. The recoverable amounts were based on value in use, which was estimated to be the memorandum value because the future cash flows were expected to be negative.

The carrying amounts of idle assets that were not expected to be used in future were reduced to their recoverable amounts, which were based on net selling price.

### 14 Loss on disaster

Loss on disaster of ¥251 million and ¥83 million (\$622 thousand) recognized for the years ended March 31, 2022 and 2023 was restoration costs associated with an earthquake centered off the coast of Fukushima in March 2022. The loss for the year ended March 31, 2023 constitutes an additional loss incurred by the Group.

## 15 Income taxes

Income taxes applicable to the Company and its domestic consolidated subsidiaries consist of (1) corporation tax, (2) enterprise tax (excluding value added base and capital base) and (3) inhabitants tax which, in the aggregate, resulted in an effective statutory tax rate of approximately 30.6% for the years ended March 31, 2022 and 2023.

The main components of deferred tax assets and liabilities as of March 31, 2022 and 2023 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
<b>Deferred tax assets:</b>			
Liability for retirement benefits	¥ 6,544	¥ 6,216	\$ 46,548
Tax credit carryforwards	1,417	427	3,197
Loss on write-down of investments in unconsolidated subsidiaries and affiliates	354	354	2,651
Impairment losses on fixed assets	892	882	6,605
Accrued bonuses	885	725	5,429
Unrealized losses on intercompany asset transfers	667	661	4,950
Tax loss carryforwards (a)	337	227	1,700
Other	2,813	3,145	23,550
Gross deferred tax assets	13,909	12,637	94,630
Valuation allowance for tax loss carryforwards (a)	(190)	(172)	(1,288)
Valuation allowance for deductible temporary differences	(4,263)	(3,236)	(24,232)
Less: Total valuation allowance	(4,453)	(3,408)	(25,520)
<b>Total deferred tax assets</b>	<b>9,456</b>	<b>9,229</b>	<b>69,110</b>
<b>Deferred tax liabilities:</b>			
Net unrealized gain on investment securities	(3,467)	(3,688)	(27,617)
Special reserves for deferred gains on fixed assets	(3,343)	(3,225)	(24,150)
Depreciation of overseas consolidated subsidiaries	(2,125)	(2,290)	(17,148)
Unrealized gains on intercompany asset transfers	(272)	(269)	(2,014)
Valuation differences of subsidiaries' assets in consolidation	(137)	(137)	(1,026)
Reserve for special depreciation	(2)	(1)	(7)
Other	(567)	(774)	(5,797)
<b>Total deferred tax liabilities</b>	<b>(9,913)</b>	<b>(10,384)</b>	<b>(77,759)</b>
<b>Net deferred tax liabilities</b>	<b>¥ (457)</b>	<b>¥ (1,155)</b>	<b>\$ (8,649)</b>

### Note:

The expiration of tax loss carryforwards, the related valuation allowance and the resulting net deferred tax assets as of March 31, 2022 and 2023 were as follows:

	Millions of yen						
	2022	Within 1 year	After 1 year through 2 years	After 2 years through 3 years	After 3 years through 4 years	After 4 years through 5 years	After 5 years
Deferred tax assets relating to tax loss carryforwards (*1)	¥ 69	¥ 39	¥ 7	¥ —	¥ —	¥ 222	¥ 337
Less: Valuation allowance for tax loss carryforwards	57	37	7	—	—	89	190
Net deferred tax assets relating to tax loss carryforwards	12	2	—	—	—	133	(*2) 147

## 2023

Millions of yen

	Within 1 year	After 1 year through 2 years	After 2 years through 3 years	After 3 years through 4 years	After 4 years through 5 years	After 5 years	Total
Deferred tax assets relating to tax loss carryforwards (*1)	¥ 33	¥ 7	¥ —	¥ —	¥ —	¥ 187	¥ 227
Less: Valuation allowance for tax loss carryforwards	21	7	—	—	—	144	172
Net deferred tax assets relating to tax loss carryforwards	12	—	—	—	—	43	(*2) 55

## 2023

Thousands of U.S. dollars

	Within 1 year	After 1 year through 2 years	After 2 years through 3 years	After 3 years through 4 years	After 4 years through 5 years	After 5 years	Total
Deferred tax assets relating to tax loss carryforwards (*1)	\$ 247	\$ 53	\$ —	\$ —	\$ —	\$ 1,400	\$ 1,700
Less: Valuation allowance for tax loss carryforwards	157	53	—	—	—	1,078	1,288
Net deferred tax assets relating to tax loss carryforwards	90	—	—	—	—	322	(*2) 412

(\*1) Deferred tax assets relating to tax loss carryforwards represent the amounts calculated by multiplying the effective statutory tax rate.

(\*2) Deferred tax assets of ¥147 million and ¥55 million (\$412 thousand) were recognized in relation to tax loss carryforwards of ¥337 million and ¥227 million (\$1,700 thousand) (the amounts calculated by multiplying the effective statutory tax rate) as of March 31, 2022 and 2023, respectively, which are expected to be recoverable based on the estimated future taxable income.

The following table summarizes the main differences between the effective statutory tax rate and the actual effective tax rates reflected in the consolidated statements of income for the years ended March 31, 2022 and 2023.

	2022	2023
Effective statutory tax rate	30.6%	30.6%
Permanently non-deductible expenses, including entertainment expenses	0.3	0.3
Permanently non-taxable income, including dividend income	(0.1)	(0.1)
Per capita inhabitants tax	0.3	0.2
Special deduction for corporation tax	(0.4)	(0.6)
Changes in valuation allowance	(0.7)	(0.1)
Lower income tax rates applicable to income in certain foreign countries	(3.3)	(8.0)
Other, net	0.4	0.8
Actual effective tax rate	27.1%	23.1%



## 16 Net assets

Under the Japanese Companies Act (the "Act"), the entire amount paid for new shares is required to be designated as common stock. However, a company may, by resolution at the board of directors' meeting, designate an amount not exceeding one-half of the price of new shares as additional paid-in capital, which is included in capital surplus.

The Act requires that an amount equal to 10% of dividends must be appropriated as a legal earnings reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon payment of such dividends, until the aggregate amount of the legal earnings reserve and additional paid-in capital equals 25% of common stock.

All additional paid-in-capital and legal earnings reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends by resolution passed by the shareholders.

The maximum amount that a company can distribute as dividends is calculated based on the stand-alone financial statements of the company in accordance with Japanese laws and regulations.

At the general meeting of shareholders held on June 22, 2023, the Company's shareholders approved cash dividends amounting to ¥6,131 million (\$45,911 thousand). These cash dividends have not been accrued in the consolidated financial statements as of March 31, 2023 because such appropriations are recognized in the period in which they are approved by the shareholders.

## 17 Notes to the consolidated statements of changes in net assets

### (1) Type and number of shares issued and outstanding for the years ended March 31, 2022 and 2023

Common stock outstanding	Thousands of shares		Treasury stock outstanding	Thousands of shares	
	2022	2023		2022	2023
Balance at beginning and end of year	110,881	110,881	Balance at beginning of year	8,753	8,753
			Increase due to purchase of odd lots	0	0
			Balance at end of year	8,753	8,753

### (2) Dividends

#### (a) Dividends paid in the year ended March 31, 2023

The following were approved at the Company's general meeting of shareholders held on June 23, 2022:

Dividends on Common stock

- Total amount of dividends ..... ¥5,109 million (\$38,258 thousand)
- Dividend per share ..... ¥50.0 (\$0.37)
- Record date ..... March 31, 2022
- Effective date ..... June 24, 2022

The following were approved at the Company's Board of Directors' meeting held on October 31, 2022:

Dividends on Common stock

- Total amount of dividends ..... ¥4,087 million (\$30,605 thousand)
- Dividend per share ..... ¥40.0 (\$0.30)
- Record date ..... September 30, 2022
- Effective date ..... December 5, 2022

#### (b) Dividends with a record date in the year ended March 31, 2023 but an effective date in the year ending March 31, 2024

The following were approved at the Company's general meeting of shareholders held on June 22, 2023:

Dividends on Common stock

- Total amount of dividends ..... ¥6,131 million (\$45,911 thousand)
- Funds for dividends ..... Retained earnings
- Dividend per share ..... ¥60.0 (\$0.45)
- Record date ..... March 31, 2023
- Effective date ..... June 23, 2023

## 18 Per share information

The basis of the calculation of per share data was as follows:

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
Net income attributable to owners of parent	¥ 22,415	¥ 33,126	\$ 248,061
Net income attributable to owners of parent related to common stock	22,415	33,126	248,061

	2022	2023
Weighted-average number of shares of common stock (unit: thousands of shares)	102,128	102,128

Information on diluted net income per share is not disclosed because there were no potentially dilutive shares of common stock outstanding during the years ended March 31, 2022 and 2023.

Cash dividends per share are dividends applicable to the respective years, including dividends to be paid after the end of the year.

## 19 Leases

### (1) Finance leases

#### (a) Finance leases which transfer ownership of leased assets to the lessee

Leased assets include warehouse facilities (buildings and structures, and machinery and equipment) for the Cold-Storage business.

#### (b) Finance leases which do not transfer ownership of leased assets to the lessee

Leased assets mainly consist of communication devices and office equipment (other).

### (2) Operating leases

Future minimum lease payments under non-cancelable operating leases as of March 31, 2022 and 2023 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
Due within one year	¥ 54	¥ 25	\$ 187
Due after one year	268	206	1,543
	¥ 322	¥ 231	\$ 1,730

## 20 Contingent liabilities

Contingent liabilities as of March 31, 2022 and 2023 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2022	2023	2023
Guarantees for indebtedness of employees	¥ 1	¥ —	\$ —

## 21 Other comprehensive income

(1) Reclassification adjustments on other comprehensive income for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
<b>Net unrealized gain (loss) on investment securities:</b>			
Gains (losses) arising during the year	¥ (1,053)	¥ 764	\$ 5,721
Reclassification adjustments	4	0	0
	(1,049)	764	5,721
<b>Net unrealized gain (loss) on hedging instruments:</b>			
Gains (losses) arising during the year	45	(110)	(824)
	45	(110)	(824)
<b>Foreign currency translation adjustments:</b>			
Adjustments arising during the year	11,585	11,976	89,681
	11,585	11,976	89,681
<b>Adjustments for retirement benefits:</b>			
Adjustments arising during the year	(1,588)	803	6,013
Reclassification adjustments	519	482	3,610
	(1,069)	1,285	9,623
<b>Share of other comprehensive income (loss) of affiliate accounted for using the equity method:</b>			
Gains (losses) arising during the year	(18)	60	449
	(18)	60	449
Amount before income tax effects	9,494	13,975	104,650
Income tax effects	655	(521)	(3,901)
<b>Total other comprehensive income, net of tax</b>	¥ 10,149	¥ 13,454	\$ 100,749

(2) Income tax effects on other comprehensive income for the years ended March 31, 2022 and 2023 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2022	2023	2023
<b>Net unrealized gain (loss) on investment securities:</b>			
Amount before income tax effect	¥ (1,049)	¥ 764	\$ 5,721
Income tax effect	369	(221)	(1,655)
Amount, net of tax	(680)	543	4,066
<b>Net unrealized gain (loss) on hedging instruments:</b>			
Amount before income tax effect	45	(110)	(824)
Income tax effect	(15)	30	225
Amount, net of tax	30	(80)	(599)
<b>Foreign currency translation adjustments:</b>			
Amount before income tax effect	11,585	11,976	89,681
Income tax effect	—	—	—
Amount, net of tax	11,585	11,976	89,681
<b>Adjustments for retirement benefits:</b>			
Amount before income tax effect	(1,069)	1,285	9,623
Income tax effect	301	(330)	(2,471)
Amount, net of tax	(768)	955	7,152
<b>Share of other comprehensive income (loss) of affiliate accounted for using the equity method:</b>			
Amount before income tax effect	(18)	60	449
Income tax effect	—	—	—
Amount, net of tax	(18)	60	449
<b>Total other comprehensive income</b>			
Amount before income tax effects	9,494	13,975	104,650
Income tax effects	655	(521)	(3,901)
Amount, net of tax	¥ 10,149	¥ 13,454	\$ 100,749

**(1) Description of reportable segments**

Reportable segments of the Group are components for each of which discrete financial information is available and whose respective operating results are regularly reviewed by the Company's Board of Directors to make decisions about resources to be allocated among the Group and assess their performance.

The Group has business units by type of product and service, and each business unit plans a comprehensive strategy for its products and services and engages in business activities. "Overseas Instant Noodles" business unit is composed of overseas subsidiaries, each of which plans a comprehensive strategy for its products and engages in business activities.

Accordingly, the Group consists of segments by type of product and geographical area based on the business units and overseas subsidiaries and has identified six reportable segments: "Seafood," "Overseas Instant Noodles," "Domestic Instant Noodles," "Frozen and Refrigerated Foods," "Processed Foods," and "Cold-Storage."

The "Seafood" purchases, processes and sells seafood. The "Overseas Instant Noodles" manufactures and sells instant noodles overseas. The "Domestic Instant Noodles" manufactures and sells instant noodles in Japan. The "Frozen and Refrigerated Foods" manufactures and sells frozen and chilled foods. The "Processed Foods" manufactures and sells processed foods excluding instant noodles, and frozen and chilled foods. The "Cold-Storage" freezes and stores food in cold warehouses.

**(2) Basis of measurement of net sales, income or loss and other items for each reportable segment**

The accounting policies of each reportable segment are consistent with those described in the note "2. Summary of significant accounting policies." Segment income or loss corresponds to the Group's operating income. Intersegment sales or transfers are determined taking into consideration the market prices and other factors.

**(3) Information about net sales, income or loss and other items for each reportable segment and disaggregated revenue**

	2022										Millions of yen
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage	Subtotal	Others (a)	Total	Adjustments (b)	Consolidated
<b>Net sales:</b>											
Japan	¥ 24,516	¥ —	¥ 95,529	¥ 51,312	¥ 19,494	¥ 22,142	¥ 212,993	¥ 33,506	¥ 246,499	¥ —	¥ 246,499
Americas	36	114,236	—	—	—	—	114,272	—	114,272	—	114,272
Other	466	—	—	—	—	—	466	259	725	—	725
Net sales (d)	¥ 25,018	¥ 114,236	¥ 95,529	¥ 51,312	¥ 19,494	¥ 22,142	¥ 327,731	¥ 33,765	¥ 361,496	¥ —	¥ 361,496
Net sales to outside customers	¥ 25,018	¥ 114,236	¥ 95,529	¥ 51,312	¥ 19,494	¥ 22,142	¥ 327,731	¥ 33,765	¥ 361,496	¥ —	¥ 361,496
Intersegment sales or transfers	800	—	58	12	—	941	1,811	20	1,831	(1,831)	—
<b>Total</b>	¥ 25,818	¥ 114,236	¥ 95,587	¥ 51,324	¥ 19,494	¥ 23,083	¥ 329,542	¥ 33,785	¥ 363,327	¥ (1,831)	¥ 361,496
Segment income	¥ 162	¥ 10,058	¥ 10,849	¥ 6,372	¥ 231	¥ 2,343	¥ 30,015	¥ 767	¥ 30,782	¥ (1,044)	¥ 29,738
Segment assets	¥ 16,421	¥ 137,094	¥ 59,418	¥ 22,965	¥ 20,259	¥ 48,842	¥ 304,999	¥ 17,223	¥ 322,222	¥ 132,449	¥ 454,671
<b>Other items:</b>											
Depreciation and amortization	¥ 320	¥ 4,193	¥ 2,982	¥ 945	¥ 1,815	¥ 3,408	¥ 13,663	¥ 1,041	¥ 14,704	¥ 570	¥ 15,274
Increase in property, plant and equipment and intangible assets	209	6,607	1,756	1,444	657	1,356	12,029	798	12,827	291	13,118

## 2023

Millions of yen

	Reportable segment							Others (a)	Total	Adjustments (b)	Consolidated
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage	Subtotal				
<b>Net sales:</b>											
Japan	¥ 27,954	¥ —	¥ 97,636	¥ 52,838	¥ 20,328	¥ 22,889	¥ 221,645	¥ 34,966	¥ 256,611	¥ —	¥ 256,611
Americas	7	178,374	—	—	—	—	178,381	—	178,381	—	178,381
Other	565	—	—	—	—	—	565	230	795	—	795
Net sales (d)	¥ 28,526	¥ 178,374	¥ 97,636	¥ 52,838	¥ 20,328	¥ 22,889	¥ 400,591	¥ 35,196	¥ 435,787	¥ —	¥ 435,787
Net sales to outside customers	¥ 28,526	¥ 178,374	¥ 97,636	¥ 52,838	¥ 20,328	¥ 22,889	¥ 400,591	¥ 35,196	¥ 435,787	¥ —	¥ 435,787
Intersegment sales or transfers	1,266	—	68	12	1	1,022	2,369	37	2,406	(2,406)	—
<b>Total</b>	¥ 29,792	¥ 178,374	¥ 97,704	¥ 52,850	¥ 20,329	¥ 23,911	¥ 402,960	¥ 35,233	¥ 438,193	¥ (2,406)	¥ 435,787
Segment income	¥ 46	¥ 26,113	¥ 6,708	¥ 5,061	¥ 124	¥ 1,852	¥ 39,904	¥ 652	¥ 40,556	¥ (226)	¥ 40,330
Segment assets	¥ 19,545	¥ 162,775	¥ 60,615	¥ 23,470	¥ 20,204	¥ 47,614	¥ 334,223	¥ 17,885	¥ 352,108	¥ 144,975	¥ 497,083
<b>Other items:</b>											
Depreciation and amortization	¥ 287	¥ 5,097	¥ 3,021	¥ 1,021	¥ 1,635	¥ 3,271	¥ 14,332	¥ 1,114	¥ 15,446	¥ 553	¥ 15,999
Increase in property, plant and equipment and intangible assets	348	4,485	2,903	1,245	1,507	1,984	12,472	1,298	13,770	484	14,254

## 2023

Thousands of U.S. dollars

	Reportable segment							Others (a)	Total	Adjustments (b)	Consolidated
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage	Subtotal				
<b>Net sales:</b>											
Japan	\$ 209,330	\$ —	\$ 731,137	\$ 395,672	\$ 152,224	\$ 171,402	\$ 1,659,765	\$ 261,839	\$ 1,921,604	\$ —	\$ 1,921,604
Americas	52	1,335,735	—	—	—	—	1,335,787	—	1,335,787	—	1,335,787
Other	4,231	—	—	—	—	—	4,231	1,722	5,953	—	5,953
Net sales (d)	\$ 213,613	\$ 1,335,735	\$ 731,137	\$ 395,672	\$ 152,224	\$ 171,402	\$ 2,999,783	\$ 263,561	\$ 3,263,344	\$ —	\$ 3,263,344
Net sales to outside customers	\$ 213,613	\$ 1,335,735	\$ 731,137	\$ 395,672	\$ 152,224	\$ 171,402	\$ 2,999,783	\$ 263,561	\$ 3,263,344	\$ —	\$ 3,263,344
Intersegment sales or transfers	9,480	—	509	90	8	7,653	17,740	277	18,017	(18,017)	—
<b>Total</b>	\$ 223,093	\$ 1,335,735	\$ 731,646	\$ 395,762	\$ 152,232	\$ 179,055	\$ 3,017,523	\$ 263,838	\$ 3,281,361	\$ (18,017)	\$ 3,263,344
Segment income	\$ 344	\$ 195,544	\$ 50,232	\$ 37,899	\$ 929	\$ 13,869	\$ 298,817	\$ 4,882	\$ 303,699	\$ (1,692)	\$ 302,007
Segment assets	\$ 146,361	\$ 1,218,923	\$ 453,909	\$ 175,753	\$ 151,295	\$ 356,552	\$ 2,502,793	\$ 133,930	\$ 2,636,723	\$ 1,085,630	\$ 3,722,353
<b>Other items:</b>											
Depreciation and amortization	\$ 2,149	\$ 38,168	\$ 22,622	\$ 7,646	\$ 12,244	\$ 24,495	\$ 107,324	\$ 8,342	\$ 115,666	\$ 4,141	\$ 119,807
Increase in property, plant and equipment and intangible assets	2,606	33,585	21,739	9,323	11,285	14,857	93,395	9,720	103,115	3,624	106,739

**Notes:**

(a) "Others" represent operating segments that are not included in the reportable segments and include the packed lunches and deli foods business.

(b) The details of "Adjustments" are as follows:

- 1) The adjustments for segment income of ¥(1,044) million and ¥(226) million (\$ (1,692) thousand) for the years ended March 31, 2022 and 2023 include corporate expenses not allocable to each reportable segment of ¥(1,265) million and ¥(1,297) million (\$ (9,712) thousand), adjustments for inventories of ¥(35) million and ¥(42) million (\$ (315) thousand), and other adjustments of ¥256 million and ¥1,113 million (\$ 8,335 thousand), respectively. The corporate expenses mainly consist of general and administrative expenses which are not attributable to a specific reportable segment. Other adjustments mainly comprise the eliminated amount of know-how payments from overseas subsidiaries.
- 2) The adjustments for segment assets of ¥132,449 million and ¥144,975 million (\$ 1,085,630 thousand) as of March 31, 2022 and 2023 include corporate assets not allocable to each reportable segment of ¥131,144 million and ¥144,249 million (\$ 1,080,193 thousand), and other adjustments of ¥1,305 million and ¥726 million (\$ 5,437 thousand), respectively. The corporate assets mainly consist of securities (certificates of deposit) of the Company and assets related to administrative departments. Other adjustments mainly resulted from the application of the equity method.
- 3) The adjustments for depreciation and amortization of ¥570 million and ¥553 million (\$ 4,141 thousand) for the years ended March 31, 2022 and 2023 include corporate expenses not allocable to each reportable segment of ¥543 million and ¥517 million (\$ 3,871 thousand), and other adjustments of ¥27 million and ¥36 million (\$ 270 thousand), respectively. The corporate expenses mainly consist of general and administrative expenses which are not attributable to a specific reportable segment. Other adjustments mainly comprise the depreciation of idle assets recorded in non-operating expenses.
- 4) The adjustments for increase in property, plant, and equipment and intangible assets of ¥291 million and ¥484 million (\$ 3,624 thousand) for the years ended March 31, 2022 and 2023 consist of corporate assets not allocable to each reportable segment.

(c) Segment income or loss is reconciled with operating income on the consolidated statements of income.

(d) Net sales primarily consist of revenue from contracts with customers, and revenue from other sources is insignificant.

**(4) Information by geographical area****(a) Net sales**

<b>2022</b>					Millions of yen
	Japan	Americas (U.S.A)	Others	Total	
Net sales	¥ 246,499	¥ 114,272 (¥ 74,936)	¥ 725	¥ 361,496	

<b>2023</b>					Millions of yen
	Japan	Americas (U.S.A)	Others	Total	
Net sales	¥ 256,611	¥ 178,381 (¥ 121,016)	¥ 795	¥ 435,787	

<b>2023</b>					Thousands of U.S. dollars
	Japan	Americas (U.S.A)	Others	Total	
Net sales	\$ 1,921,604	\$ 1,335,787 (\$ 906,215)	\$ 5,953	\$ 3,263,344	

**Notes:**

1) Net sales are disaggregated by country or geographical area based on the location of customers.

2) The following are major countries or geographical areas included in "Americas" and "Others":

Americas.....U.S.A. and Mexico

Others.....Taiwan, Thailand, and Vietnam (2022)

**(b) Property, plant and equipment**

<b>2022</b>				Millions of yen
	Japan	Americas (U.S.A)	Total	
Property, plant and equipment	¥ 117,518	¥ 41,677 (¥ 41,675)	¥ 159,195	

2023				Millions of yen
	Japan	Americas (U.S.A)	Total	
Property, plant and equipment	¥ 115,505	¥ 44,418 (¥ 44,415)	¥ 159,923	

2023				Thousands of U.S. dollars
	Japan	Americas (U.S.A)	Total	
Property, plant and equipment	\$ 864,947	\$ 332,619 (\$ 332,597)	\$ 1,197,566	

#### (5) Information about major customers

2022			Millions of yen
Name of customer	Net sales	Related reportable segment	
MITSUI & CO., LTD.	¥ 114,749	Domestic Instant Noodles and other	

2023				Thousands of U.S. dollars
Name of customer	Net sales	Related reportable segment		
MITSUI & CO., LTD.	¥ 119,538	\$ 895,148	Domestic Instant Noodles and other	

#### (6) Information about impairment losses on fixed assets for each reportable segment

2022									Millions of yen
	Reportable segment						Others	Adjustments and eliminations	Total
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage			
Impairment losses	¥ —	¥ —	¥ —	¥ —	¥ 57	¥ —	¥ 8	¥ —	¥ 65

2023									Millions of yen
	Reportable segment						Others	Adjustments and eliminations	Total
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage			
Impairment losses	¥ —	¥ —	¥ —	¥ 112	¥ 3	¥ —	¥ 3	¥ —	¥ 118

2023									Thousands of U.S. dollars
	Reportable segment						Others	Adjustments and eliminations	Total
	Seafood	Overseas Instant Noodles	Domestic Instant Noodles	Frozen and Refrigerated Foods	Processed Foods	Cold-Storage			
Impairment losses	\$ —	\$ —	\$ —	\$ 839	\$ 22	\$ —	\$ 23	\$ —	\$ 884

#### (7) Information about amortization and unamortized balance of goodwill and gain on bargain purchase for each reportable segment

There is no applicable information to be disclosed.

# INDEPENDENT AUDITOR'S REPORT



## Independent auditor's report

To the Board of Directors of Toyo Suisan Kaisha, Ltd.:

### Opinion

We have audited the accompanying consolidated financial statements of Toyo Suisan Kaisha, Ltd. (“the Company”) and its consolidated subsidiaries (collectively referred to as “the Group”), which comprise the consolidated balance sheets as at March 31, 2023 and 2022, the consolidated statements of income, comprehensive income, changes in net assets and cash flows for the years then ended and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2023 and 2022, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Appropriateness of the Company's judgment as to whether an impairment loss should be recognized on property, plant and equipment used in the packaged cooked rice business within the Processed Foods Segment

The key audit matter	How the matter was addressed in our audit
As described in Note 2 (16), “Significant accounting estimates” to the consolidated financial statements, the Company recognized property, plant and equipment used in the packaged cooked rice business within the Processed Foods Segment of ¥8,232 million	The primary procedures we performed to assess whether the Company's judgment with respect to the recognition of an impairment loss on property, plant and equipment used in the packaged cooked rice



<p>in the consolidated balance sheet for the current fiscal year, which accounted for approximately 1.7% of the total assets in the consolidated balance sheet.</p> <p>While these assets are depreciated in a systematic manner, they need to be tested for impairment whenever there is an impairment indicator. The impairment test is performed by comparing the undiscounted future cash flows that are expected to be generated from the asset groups with their carrying amounts. If the recognition of an impairment loss is deemed necessary, the carrying amount is reduced to the recoverable amount, and the resulting decrease in the carrying amount is recognized as an impairment loss.</p> <p>For the packaged cooked rice business within the Processed Foods Segment, an impairment indicator was identified as its operating income has been negative for some consecutive years, primarily due to rising production costs caused by the recent escalation of raw material and utility costs in addition to the initial capital expenditures. Accordingly, the Company made a judgment as to whether an impairment loss should be recognized for the current fiscal year. The estimated undiscounted future cash flows, which were used to make this judgment, were based on the mid-term business plan of the packaged cooked rice business prepared by management. In developing this mid-term business plan, the forecasted growth of the packaged cooked rice market and rice prices in the future were identified as key assumptions. Accordingly, the mid-term business plan involved a high degree of uncertainty and management's judgment thereon had a significant effect on the estimated undiscounted future cash flows.</p> <p>We, therefore, determined that our assessment of the appropriateness of the Company's judgment as to whether an impairment loss should be recognized on property, plant and equipment used in the packaged cooked rice business within the Processed Foods Segment was of most significance in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.</p>	<p>business within the Processed Foods Segment was appropriate included the following:</p> <p>(1) Internal control testing</p> <p>We tested the design and operating effectiveness of certain of the Company's internal controls relevant to the Company's judgment with respect to the recognition of an impairment loss on property, plant and equipment used in the packaged cooked rice business within the Processed Food Segment. In this assessment, we focused our testing on internal controls designed to prevent and/or detect any potential/actual use of inappropriate assumptions for forecasting the growth of the packaged cooked rice market and rice prices in the future, which were key assumptions included in the mid-term business plan.</p> <p>(2) Assessment of the appropriateness of the estimated undiscounted future cash flows expected to be generated from the packaged cooked rice business within the Processed Foods Segment</p> <ul style="list-style-type: none"> <li>• In order to assess the appropriateness of the key assumptions used for estimating the undiscounted future cash flows, we evaluated the accuracy of the mid-term business plans of the packaged cooked rice business within the Processed Foods Segment that formed the basis for estimating undiscounted future cash flows by comparing the key assumptions included in the historical mid-term business plans with the actual results. In addition, based on the result of this evaluation, we inquired of management and the personnel responsible for the packaged cooked rice business within the Processed Foods Segment about the basis for the key assumptions utilized for developing the mid-term business plan. In addition, we: <ul style="list-style-type: none"> <li>● performed a trend analysis of the forecasted growth of the packaged cooked rice market in the future by comparing them with the previous years' results for each major product group and assessed the consistency with the forecasts published by external analysts; and</li> </ul> </li> </ul> <p>performed a trend analysis of the forecasted rice prices by comparing them with the historical trend of rice prices and assessed the appropriateness of the assumptions of the future projections included in the mid-term business plan.</p>
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## Other Information

The other information comprises the information included in the ANNUAL REPORT 2023, but does not include the consolidated financial statements, the financial statements, and our auditor's reports thereon. Management is responsible for the preparation and presentation of the other information. Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from

error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide corporate auditors and the board of corporate auditors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with corporate auditors and the board of corporate auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2023 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

#### **Interest required to be disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Company and its

subsidiaries which are required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Yoshichika Kaneko  
Designated Engagement Partner  
Certified Public Accountant

Junichi Tanaka  
Designated Engagement Partner  
Certified Public Accountant

KPMG AZSA LLC  
Tokyo Office, Japan  
June 22, 2023

**Notes to the Reader of Independent Auditor's Report:**

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and KPMG AZSA LLC.

## CORPORATE DATA

AS OF MARCH 31, 2023

<b>Head Office</b>	13-40, Konan 2-chome, Minato-ku, Tokyo 108-8501, Japan Tel.: +81-3-3458-5111
<b>Date of Establishment</b>	March 25, 1953
<b>Number of Plants</b>	7
<b>Number of Sales Offices</b>	29
<b>Number of Refrigerated Warehouses</b>	16
<b>Number of Subsidiaries and Affiliates</b>	31
<b>Number of Employees (Consolidated)</b>	4,745
<b>Consolidated Net Sales</b>	¥435,787 million
<b>Common Stock</b>	Total Number of Shares Issuable: 427,000,000 shares Total Number of Shares Issued and Outstanding: 110,881,044 shares Paid-in Capital: ¥18,969 million
<b>Number of Shareholders</b>	14,576
<b>Stock Exchange Listing</b>	Tokyo (#2875)
<b>Stock Transfer Agent</b>	Sumitomo Mitsui Trust Bank, Limited, in Tokyo
<b>General Shareholders' Meeting</b>	The General Shareholders' Meeting is usually held before the end of June in Tokyo.

## CORPORATE PROFILE

Since its beginnings at Tokyo's Tsukiji Market in 1953, where Toyo Suisan began its business of exporting frozen tuna, the company has grown into a diversified food products manufacturer, currently engaged not only in the business of seafood products, but in cold-storage and food processing businesses as well. We have always striven to generate new value.

We have created many long-selling products such as *Maruchan Yakisoba* chilled noodles, launched in 1975; *Akai Kitsune Udon*, launched in 1978; and *Midori no Tanuki Ten Soba*, launched in 1980. *Maruchan Seimen*, which was launched in 2011, has received

high acclaim for creating new value in bag-type noodles.

In 1972, we established Maruchan, Inc. in Los Angeles, U.S.A. as our local subsidiary and today have four plants in the U.S. that produce instant noodles and a structure to supply North America.

We formulated the slogan "Smiles for All. Everything for a smile." in 2009, in the course of our development. The Toyo Suisan Group remains united in wanting to put a smile on the face of each of our shareholders and stakeholders through providing safe and delicious products and impeccable service.

